

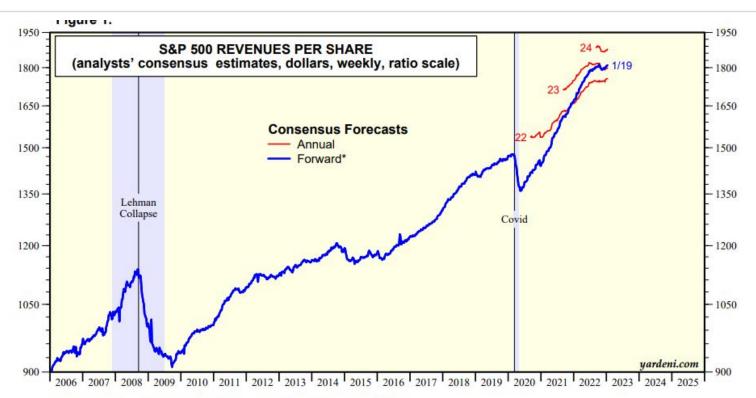


EARLY REPORTING SEASON INDICATIONS AND VALUATION ROUNDUP

# Agenda: Earnings tailwinds becoming headwinds

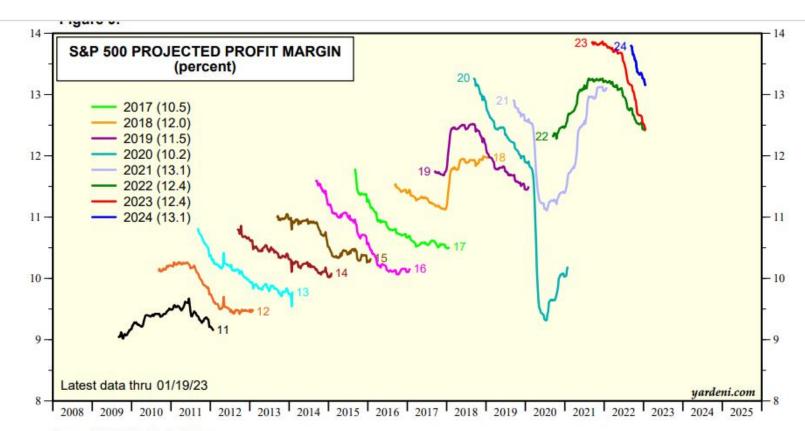
- Global Earnings overview
- Australia vs World
- Sectors
- Stocks
- Implications for markets

### Revenues have flattened, but turning up?



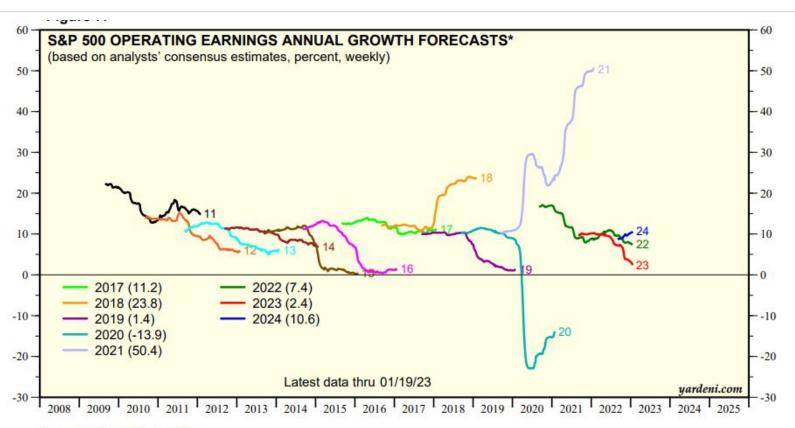
<sup>\*</sup> Time-weighted average of consensus revenue estimates for current and next year. Note: Lehman collapsed 9/15/2008. WHO declared global COVID-19 pandemic on 3/11/2020. Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: I/B/E/S data by Refinitiv.

## Margins are cratering (from high levels)



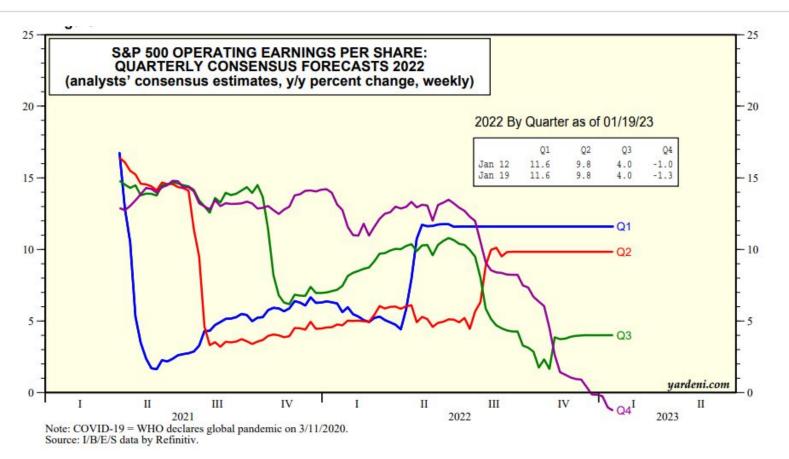
Source: I/B/E/S data by Refinitiv.

## Earnings are also falling



Source: I/B/E/S data by Refinitiv.

## Q4 now negative



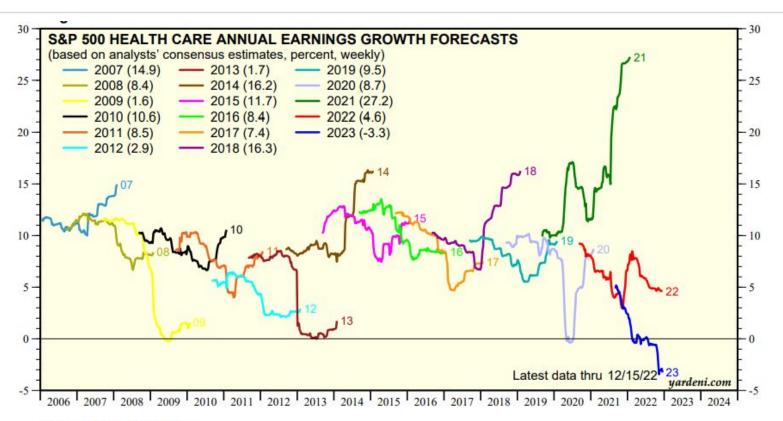
Source: Nucleus Wealth, Yardeni

# Sector downgrades coming now...

%tile	Energy	Materials	Cons. Discret.	Cons. Staples	Health Care	Industrial	п	Financials	Real Estate	Comm. Services	Utilities
				Next Tw	elve Month	Forecast: No	w vs 1 mo	onth ago		6	
10%	-8%	-10%	-16%	-2%	-3%	-4%	-14%	-8%	-6%	-12%	09
25%	1%	-4%	-1%	-1%	-1%	-2%	-4%	-4%	-1%	-5%	29
50%	4%	0%	1%	0%	2%	0%	0%	0%	0%	-3%	49
75%	7%	9%	2%	3%	3%	3%	5%	4%	1%	-1%	59
90%	8%	12%	2%	16%	4%	9%	9%	7%	4%	7%	79
				20	023 Foreca	st: Now vs 3 n	nonths ag	О			
10%	-18%	-10%	-35%	-6%	-7%	-10%	-18%	-14%	-12%	-15%	09
25%	-5%	-9%	-11%	-4%	-4%	-4%	-9%	-6%	-1%	-10%	09
50%	0%	-3%	0%	-1%	-2%	-2%	-2%	-3%	0%	-6%	09
75%	5%	1%	2%	3%	0%	2%	0%	2%	1%	-4%	09
90%	17%	14%	4%	13%	1%	8%	2%	6%	3%	1%	09
				20	024 Foreca	st: Now vs 3 n	nonths ag	0			
10%	-3%	-7%	-18%	-5%	-5%	-11%	-15%	-9%	-10%	-9%	09
25%	-2%	-6%	-10%	-2%	-4%	-4%	-5%	-4%	-4%	-7%	09
50%	3%	-3%	0%	0%	-2%	-1%	-1%	0%	-1%	-4%	09
75%	7%	0%	2%	2%	0%	1%	0%	2%	1%	-2%	09
90%	19%	8%	8%	8%	0%	4%	2%	5%	5%	3%	09

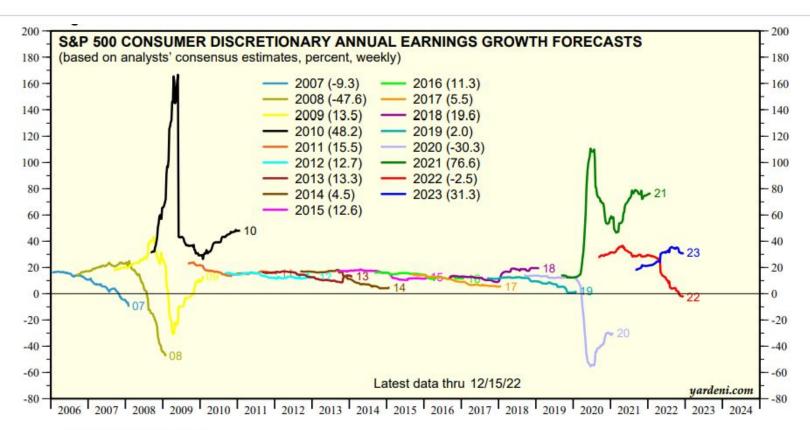
Source: Nucleus Wealth, Capital IQ

### **Sector Comps**



Source: I/B/E/S data by Refinitiv.

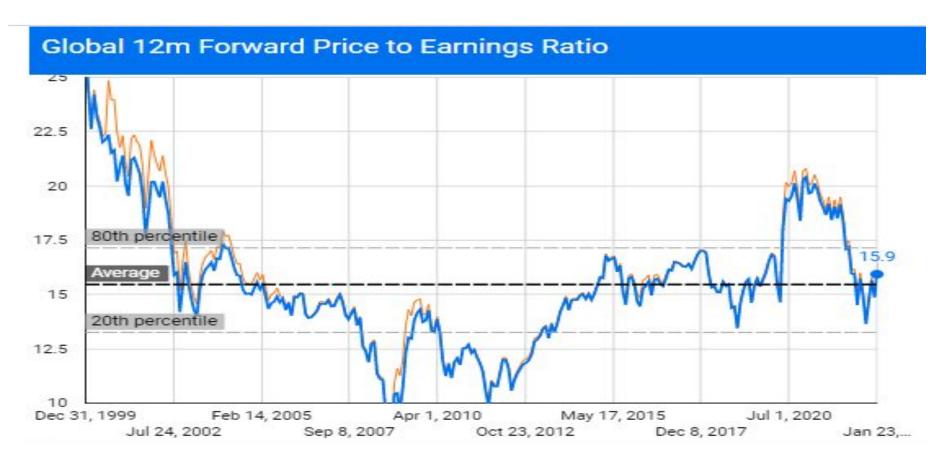
### **Sector Comps**

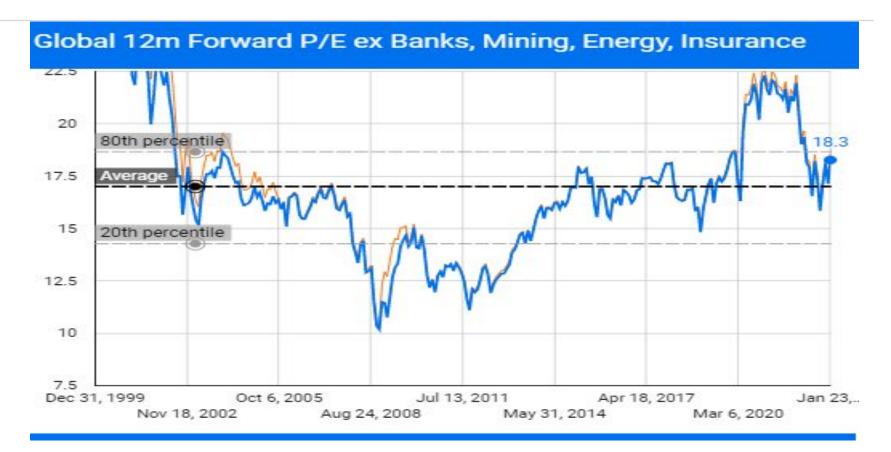


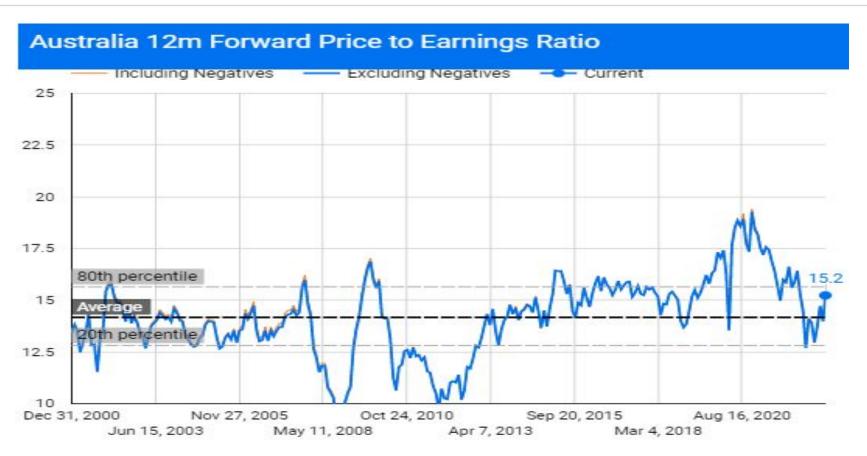
Source: I/B/E/S data by Refinitiv.

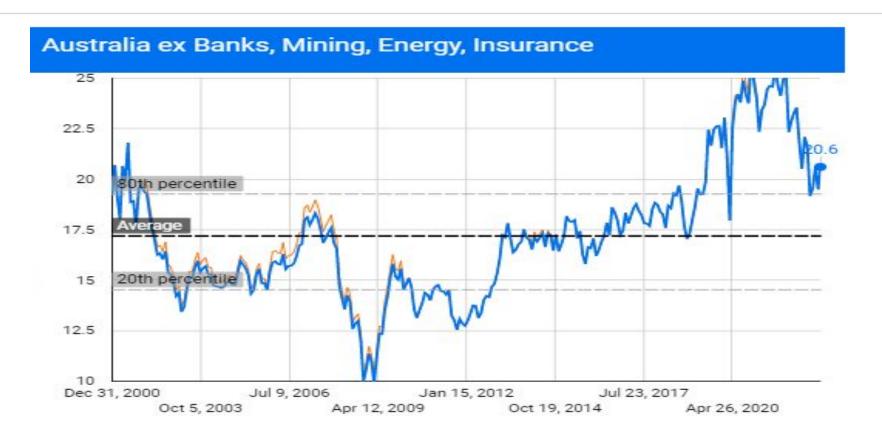
#### **Stocks**

- Intel
- Microsoft
- 3M
- Northrop Gruman
- Boeing
- Netflx
- CF Richmont, LVMH
- USD, Labour Costs,















Source: Nucleus Wealth, S&P Capital IQ



Source: Nucleus Wealth, S&P Capital IQ

Viewer question of the week:

Have earnings turned down or is this just a pause?

Drop your answers in the comments

## Agenda: Implications for markets

- Inverted yield curve signalling recession
- Stocks expensive given declining earnings prospects
- Inflation has lowered level of Fed "put" and needs a commodities bust
- DXY bull market to make it worse. AUD to continue falling
- Eventual capitulation of stocks

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