

BEACON MINERAL 0.033 0.034 0.034 BEAM COMS 0.230 0.255 0.250

4.210 4.220 4.210



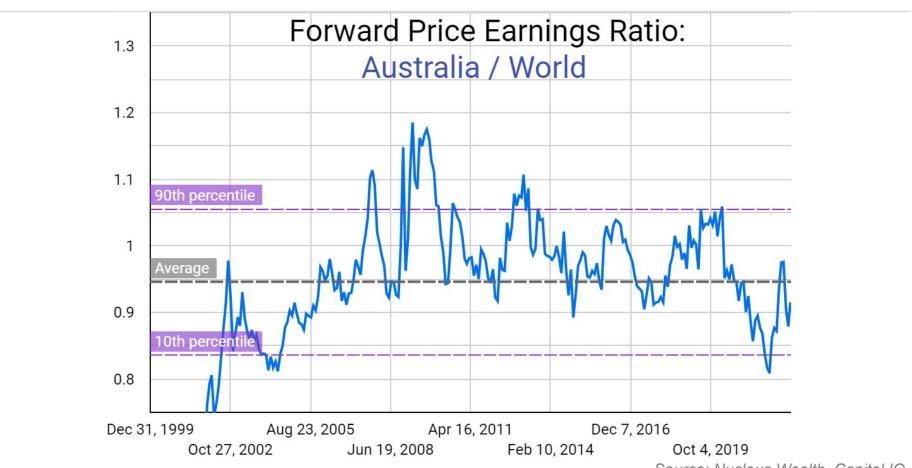


BEGA CHEESE

DISTURBING TRUTHS ABOUT ASX VALUATIONS

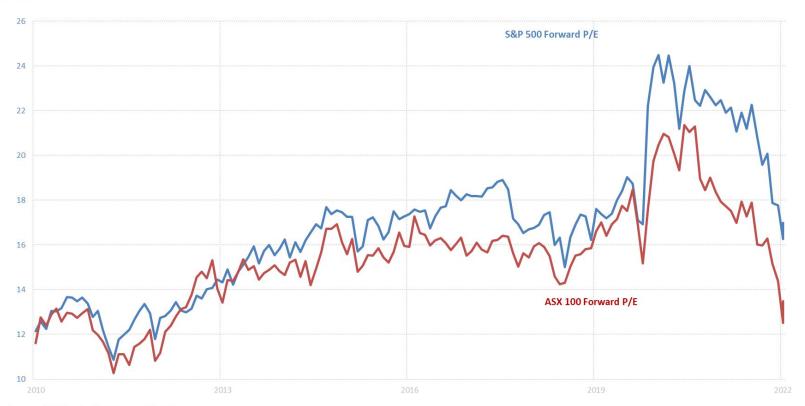
Agenda: Disturbing Truths about ASX Valuations

- Global Valuation overview
- Australia vs World
- Sectors
- Stocks
- Reportings season and earnings
- Implications for markets



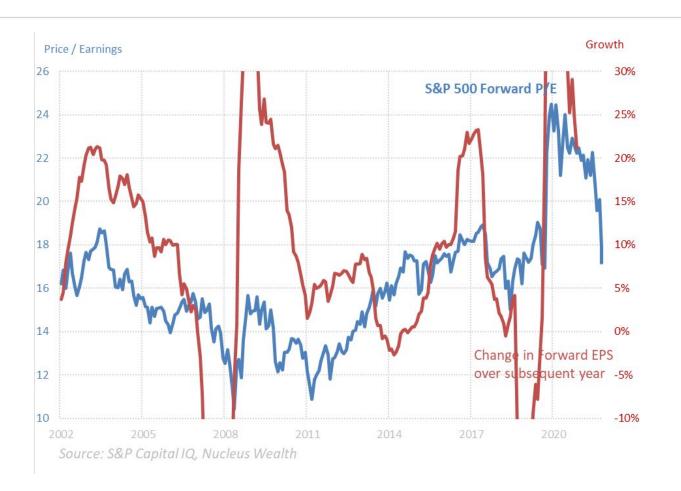
Valuation 101





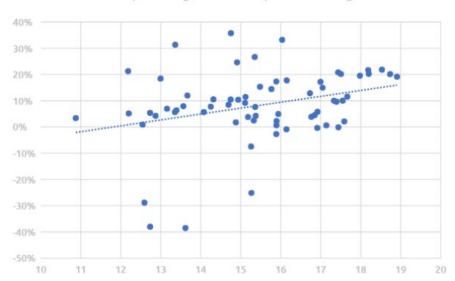
Source: S&P Capital IQ, Nucleus Wealth

Valuation Exuberance or Prescience?



Prescient on Earnings, not so much on Price change





Forward Price/Earnings vs Subsequent Price Growth



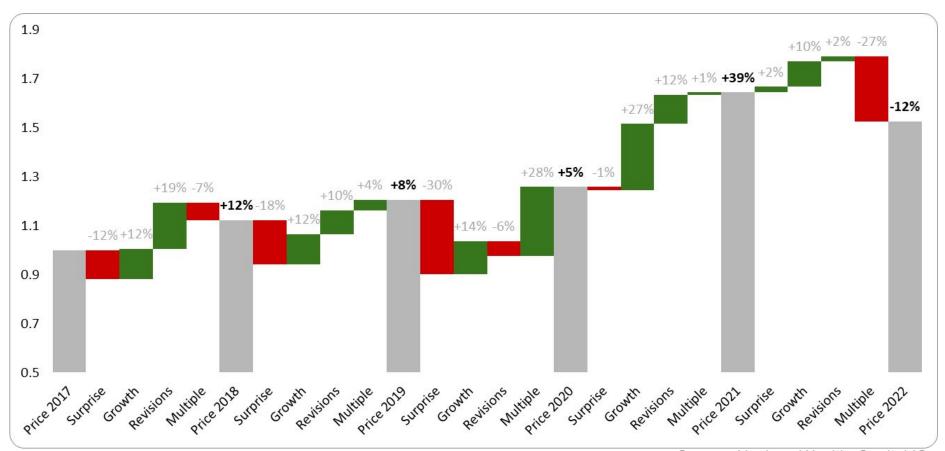
Source: S&P Capital IQ, Nucleus Wealth

Prescient on Earnings, not so much on Price change

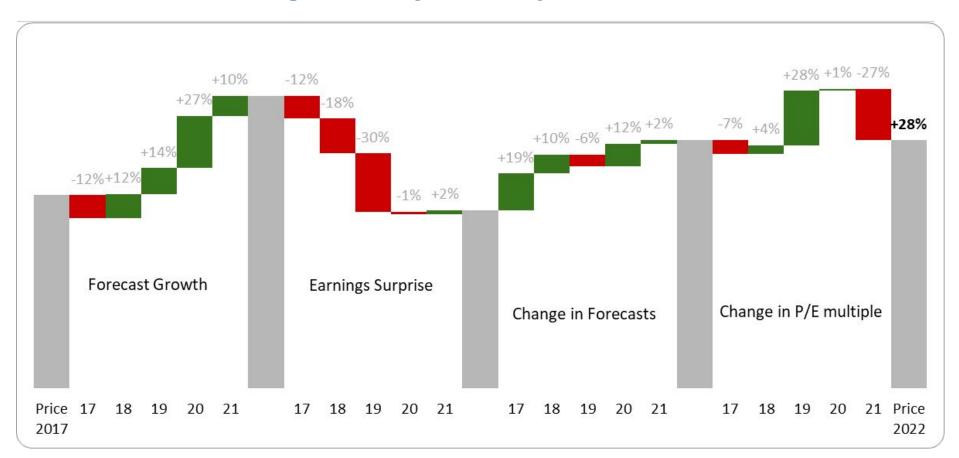
Change in Price =

- +/- Growth expected in earnings from the first year to the second year
- +/- Revisions in growth expectations from the first year to the second year
- +/- Earnings surprise as first-year earnings go from a forecast to an actual
- +/- Change in valuation multiple

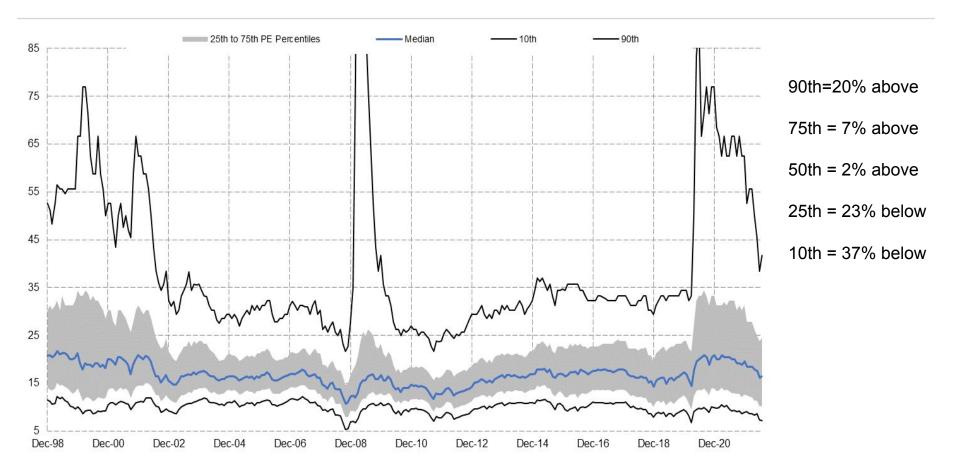
Price change decomposition: year to 30 June



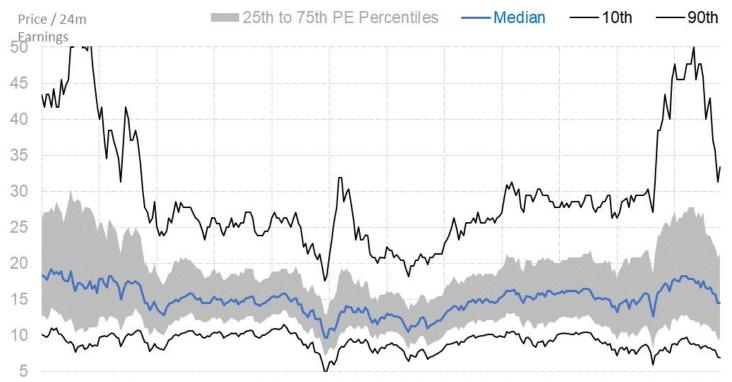
Price change decomposition: year to 30 June 2022



12m Forward P/E: distributions matter.



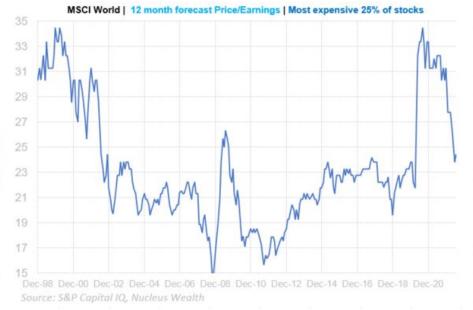
24m Forward P/E: distributions matter.



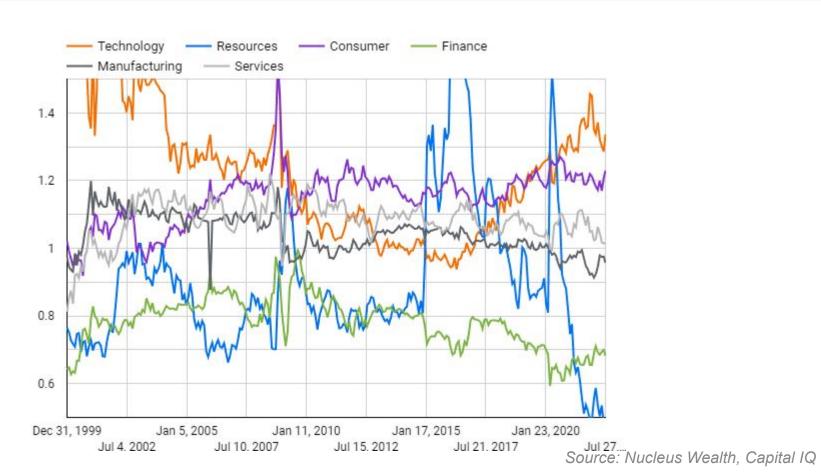
Dec-98 Dec-00 Dec-02 Dec-04 Dec-06 Dec-08 Dec-10 Dec-12 Dec-14 Dec-16 Dec-18 Dec-20 Source: S&P Capital IQ, Nucleus Wealth

12m Forward P/E: distributions matter.



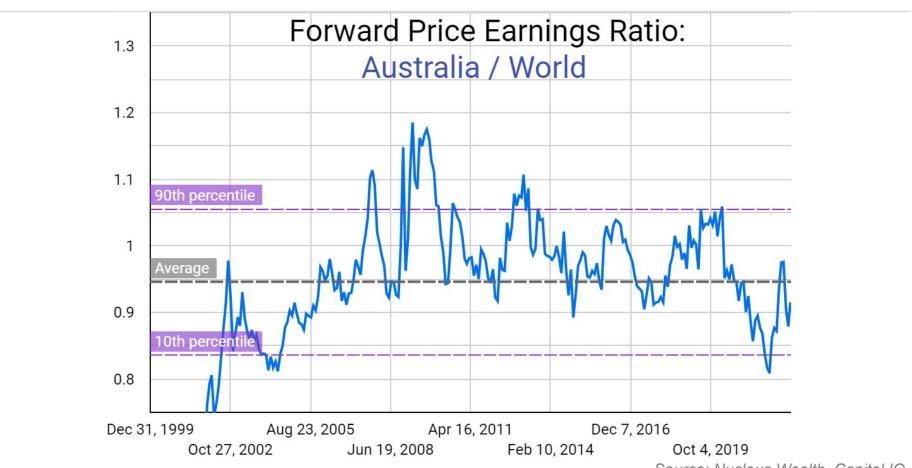


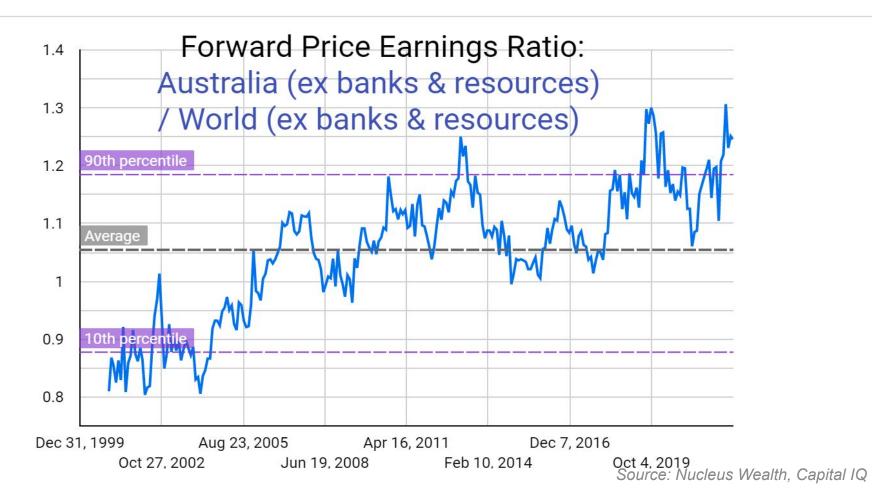
12m Forward P/E: sector relative to world

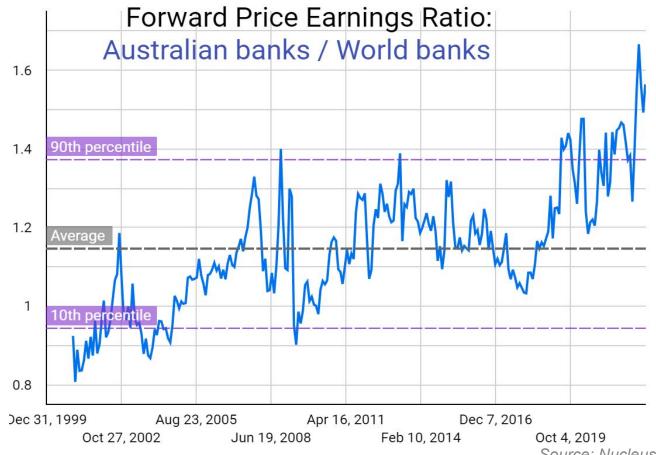


12m Forward P/E: sector relative to world

| | | | | | | | | | se | ctor_gics1 / cur | rent_fwd_pe |
|----------------|-------------|------------|----------|----------|-----------|-------------|---------|-------------|------------|------------------|-------------|
| region2 | Real Estate | Informatio | Consumer | Consumer | Utilities | Health Care | Communi | Industrials | Financials | Materials | Energy |
| US | 36.1 | 21.6 | 20.5 | 24.5 | 19.1 | 16.5 | 15.7 | 16.6 | 11.6 | 11.3 | 8.5 |
| Australia & NZ | 15.6 | 45.2 | 24.8 | 23.0 | 27.6 | 33.0 | 25.1 | 30.1 | 14.2 | 8.6 | 7.6 |
| Developed Asia | 12.3 | 13.9 | 11.0 | 23.6 | 15.9 | | 16.2 | 9.8 | 14.1 | | |
| Non-EZ Europe | 20.2 | 17.8 | 17.9 | 15.3 | 19.3 | 18.5 | 12.9 | 15.0 | 8.8 | 8.3 | 4.8 |
| Japan | 14.8 | 17.0 | 21.2 | 11.8 | 11.9 | 24.3 | 15.0 | 10.9 | 8.8 | 8.9 | 5.6 |
| EZ Europe | 11.2 | 22.0 | 19.0 | 12.2 | 12.5 | 12.7 | 14.0 | 15.3 | 7.2 | 10.0 | 4.6 |
| Canada | 13.5 | 21.7 | 16.5 | 12.5 | 19.5 | 2 | 16.5 | 22.9 | 9.5 | 8.9 | 9.0 |









Stocks

| Name | Country | 12m Fwd P/E | Name | Country | 12m Fwd P/E |
|------------------------|-----------------------|-------------|--------------------------|-----------------------|-------------|
| T-Mobile US | United States | 29.4 | Cochlear | Australia | 45.5 |
| Telstra Corp | Australia | 22.7 | Eli Lilly | United States | 37.0 |
| KDDI Corp | Japan | 15.2 | CSL | Australia | 34.5 |
| SoftBank | Japan | 13.9 | Novo Nordisk | Denmark | 31.2 |
| Telefónica | Spain | 13.2 | Thermo Fisher Scientific | United States | 24.4 |
| Vodafone | United Kingdom | 12.0 | AstraZeneca | United Kingdom | 18.5 |
| Deutsche Telekom | Germany | 11.9 | Johnson & Johnson | United States | 16.7 |
| Nippon Corp | Japan | 11.0 | Roche | Switzerland | 15.4 |
| Verizon Communications | United States | 8.5 | AbbVie | United States | 11.8 |
| AT&T | United States | 7.3 | Pfizer | United States | 9.1 |

Reporting Season

| Percentile | US & Canada | Europe | Developed Asia |
|------------|-----------------|-------------------|----------------|
| | 2 | Q Surprise vs 1 n | nonth prior |
| 10% | -5% | -18% | -31% |
| 25% | 1% | -2% | -14% |
| 50% | 7% | 7% | -4% |
| 75% | 14% | 15% | 10% |
| 90% | 24% | 35% | 52% |
| r | Next Twelve Mon | th Forecast: Now | vs 1 month ago |
| 10% | -9% | -13% | -9% |
| 25% | -2% | -2% | -2% |
| 50% | 1% | 2% | 1% |
| 75% | 4% | 6% | 4% |
| 90% | 9% | 12% | 10% |
| | 2022 | 2 Forecast: Now v | s 1 month ago |
| 10% | -9% | -16% | 0% |
| 25% | -3% | -4% | 0% |
| 50% | 0% | 0% | 0% |
| 75% | 1% | 2% | 0% |
| 90% | 4% | 6% | 5% |
| | 2023 | Forecast: Now v | s 1 month ago |
| 10% | -10% | -10% | -6% |
| 25% | -4% | -4% | -2% |
| 50% | -1% | 0% | 0% |
| 75% | 0% | 1% | 1% |
| 90% | 1% | 3% | 5% |
| | | | |

Reporting Season

| %tile | Energy | Materials | Cons. Discret. | Cons. Staples | Health Care | Industrial | ΙT | Financials | Real Estate | Comm. Services | Utilities |
|-------|--------|-----------|-------------------|------------------|----------------|---------------|----------|------------|----------------|-------------------|-----------|
| | | | | | 2Q Surpr | ise vs 1 mont | th prior | | | | |
| 10% | -1% | -1% | -24% | -36% | -8% | -14% | -3% | -7% | -43% | -20% | -79 |
| 25% | 5% | 5% | -14% | -5% | 2% | 1% | 1% | 1% | -5% | -2% | -49 |
| 50% | 8% | 12% | 5% | 5% | 3% | 5% | 7% | 7% | 7% | 6% | 19 |
| 75% | 11% | 20% | 15% | 13% | 10% | 13% | 11% | 15% | 95% | 56% | 69 |
| 90% | 207% | 27% | 21% | 35% | 21% | 23% | 15% | 23% | 254% | 216% | 159 |
| | | | | Next Twe | lve Month | Forecast: No | w vs 1 m | onth ago | | | |
| 10% | 1% | -23% | -14% | -1% | -8% | -6% | -7% | -7% | -9% | -21% | -99 |
| 25% | 4% | -14% | -1% | 0% | -1% | -2% | 0% | -2% | -3% | -6% | 19 |
| 50% | 16% | -4% | 1% | 1% | 2% | 1% | 2% | 2% | 2% | 0% | 19 |
| 75% | 18% | 3% | 8% | 3% | 4% | 4% | 4% | 5% | 10% | 4% | 29 |
| 90% | 22% | 4% | 14% | 7% | 7% | 9% | 7% | 9% | 12% | 6% | 49 |
| | | | | 20 | 22 Foreca | st: Now vs 1 | month ag | 0 | | | |
| 10% | -3% | -17% | -19% | -2% | -12% | -6% | -10% | -11% | -5% | -32% | -19 |
| 25% | 4% | -7% | -3% | 0% | -2% | -1% | -2% | -6% | -2% | -5% | -19 |
| 50% | 8% | -2% | 0% | 0% | 0% | 0% | 0% | -1% | 0% | 0% | 09 |
| 75% | 10% | 0% | 0% | 2% | 1% | 2% | 1% | 2% | 2% | 0% | 09 |
| 90% | 11% | 4% | 3% | 3% | 5% | 5% | 5% | 5% | 3% | 1% | 09 |
| | | | | 20 | 23 Foreca | st: Now vs 1 | month ag | 0 | | | |
| 10% | -6% | -15% | -14% | -3% | -12% | -8% | -9% | -8% | -1% | -9% | -119 |
| 25% | 0% | -8% | -8% | -1% | -4% | -3% | -4% | -4% | -1% | -4% | -29 |
| 50% | 5% | -3% | -2% | 0% | - 1 % | -2% | -1% | -1% | 0% | -1 % | 09 |
| 75% | 10% | 0% | 0% | 1% | 0% | 0% | 1% | 1% | 1% | 1% | 09 |
| 90% | 15% | 3% | 2% | 2% | 2% | 1% | 4% | 3% | 5% | 3% | 09 |

Agenda: Implications for markets

- Inverted yield curve signalling recession
- Stocks expensive given declining earnings prospects
- Inflation has lowered level of Fed "put" and needs a commodities bust
- DXY bull market to make it worse. AUD to continue falling
- Eventual capitulation of stocks

Viewer question of the week:

Will you still buy Aussie stocks at these valuations?

Drop your answers in the comments

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