



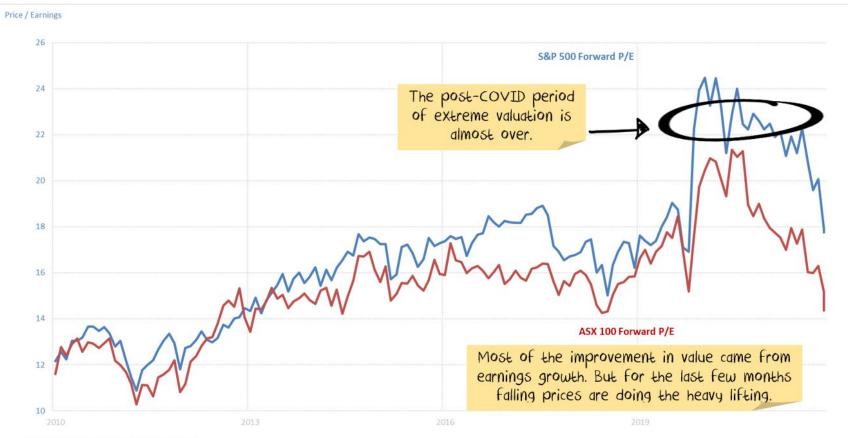
MARKETS ARE NO LONGER HISTORICALLY EXPENSIVE... IS IT TIME TO BUY?

16

Agenda: Markets are no longer expensive... Is it time to buy?

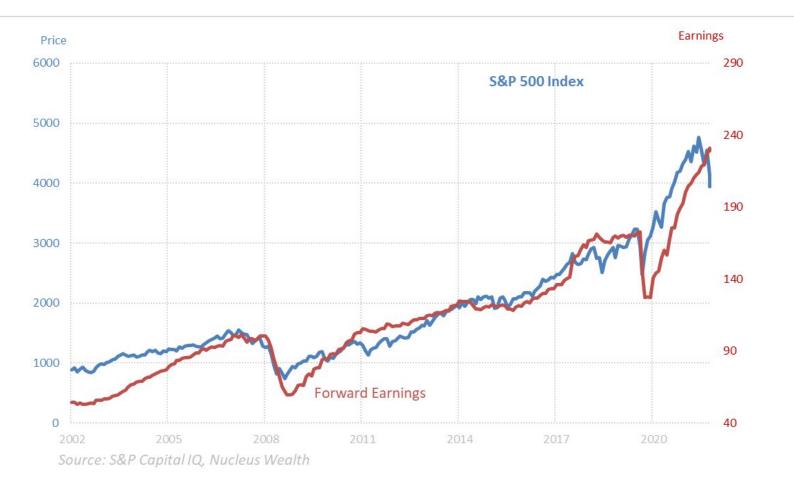
- Valuation overview
- Global tightening, fiscal and monetary
- European economy, the war and energy
- Chinese economy, the property bust and COVID
- US economy and the Fed
- Implications for markets

Valuation 101

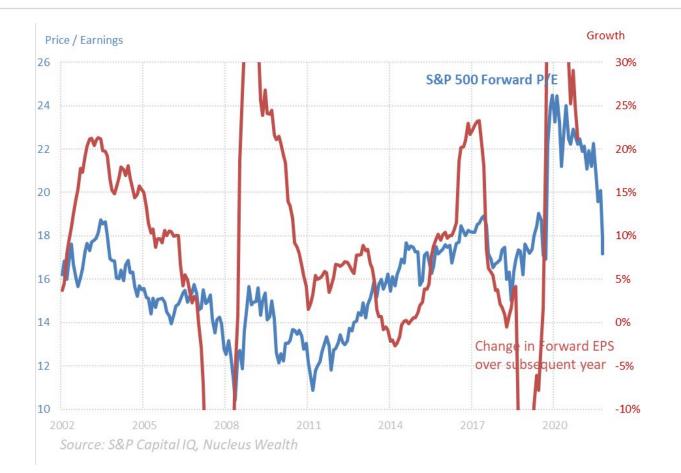


Source: S&P Capital IQ, Nucleus Wealth

Valuation 101



Valuation Exuberance or Prescience?



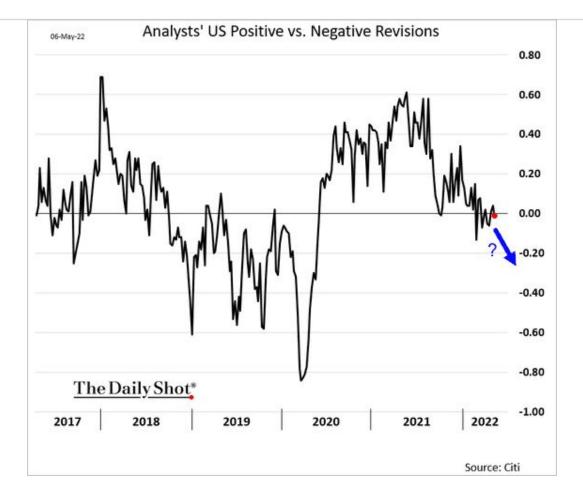
Prescient on Earnings, not so much on Price change



Forward Price/Earnings vs Subsequent Earnings Growth

Source: S&P Capital IQ, Nucleus Wealth

Analyst revisions no longer a tailwind, will they become a headwind?



Prescient on Earnings, not so much on Price change

Change in Price =

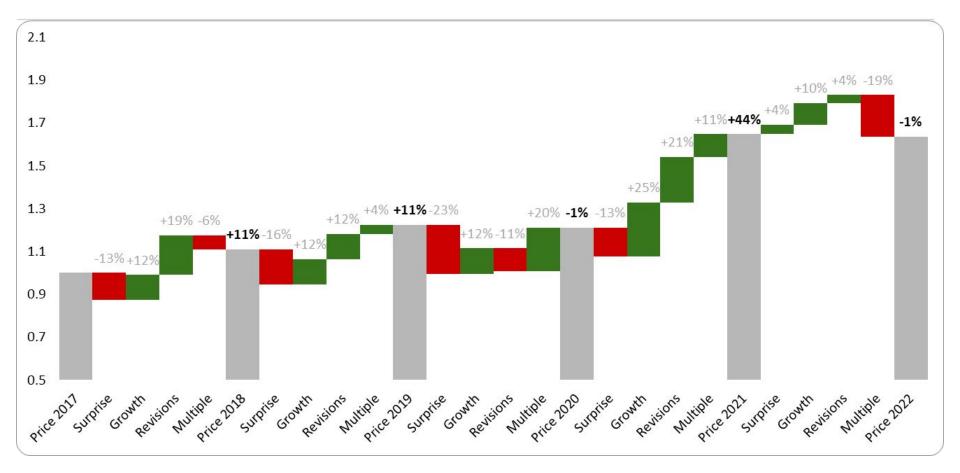
+/- **Growth** expected in earnings from the first year to the second year

+/- **Revisions** in growth expectations from the first year to the second year

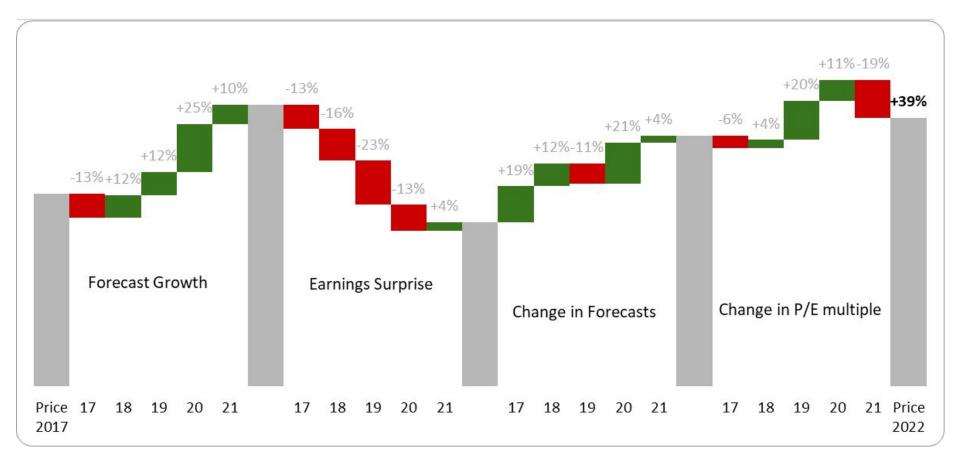
+/- Earnings **surprise** as first-year earnings go from a forecast to an actual

+/- Change in valuation **multiple**

Price change decomposition: year to 30 April

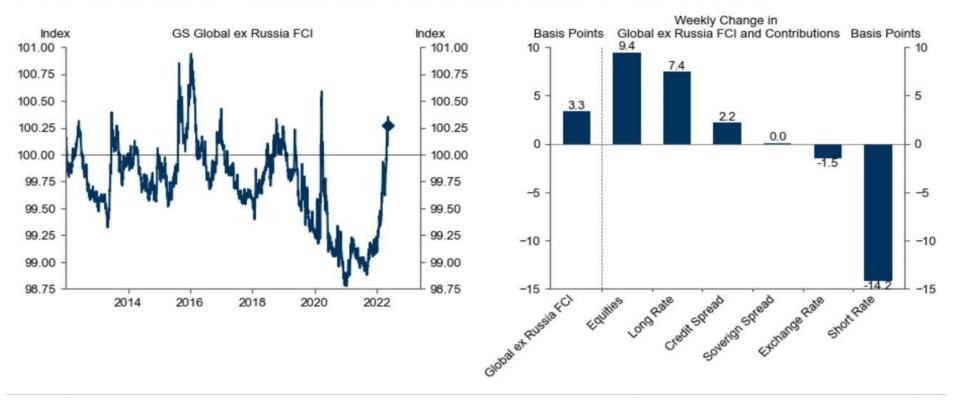


Price change decomposition: year to 30 April



Fiscal and Monetary tightening globally

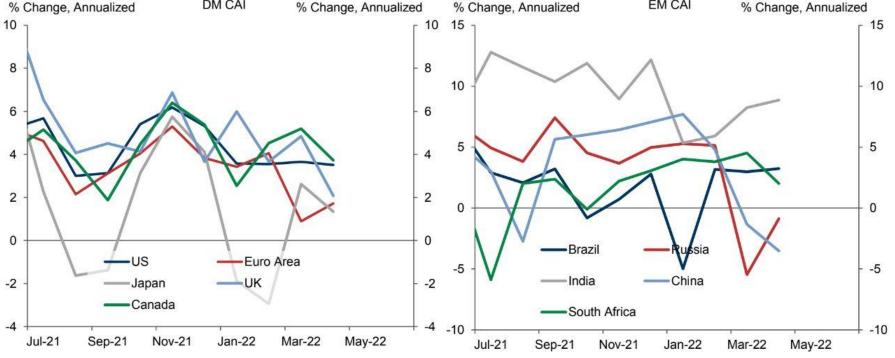
Exhibit 2: The Global ex Russia FCI Tightened Driven by Equities and Long Rates While Short Rates Eased in China



Fiscal and Monetary tightening globally

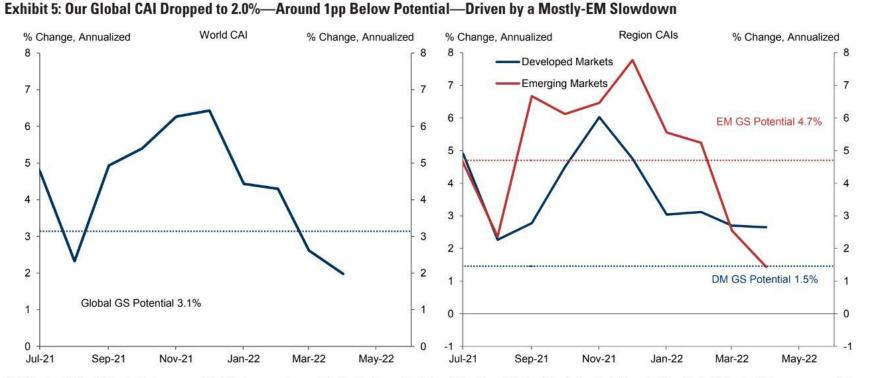
EM CAI

Exhibit 16: CAIs for Large DMs and EMs DM CAI % Change, Annualized % Change, Annualized 10 8



Source: Goldman Sachs Global Investment Research

Fiscal and Monetary tightening globally

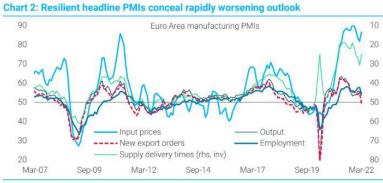


GS DM potential is a PPP weighted average of the US, Germany, France, Italy, Spain, Japan, the UK, and Canada and EM is of Brazil, Russia, India, and China. Global GS potential is an average of all aforementioned countries.

Source: Goldman Sachs Global Investment Research

War and energy in Europe

- Gas price surge hits consumers and business
- Russian still choking supply, adjustment to take time
- Confidence collapse in households and business
- Fiscal will lag, ECB worried about inflation





Sources: IHS Markit (latest data collected between 11 and 22 March 2022), Datastream, TS Lombard.

Property bust and COVID in China

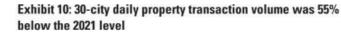
• Chinese domestic demand slumping

major ports was around 4.9% above the 2021 level

- Property bust worse than expected. OMICRON affecting 33% of economy
- Three red lines has fiscal and monetary policy "pushing on a string"
- Next shoe to drop is exports, main source of growth

Exhibit 9: Container throughput related to foreign trade at coastal

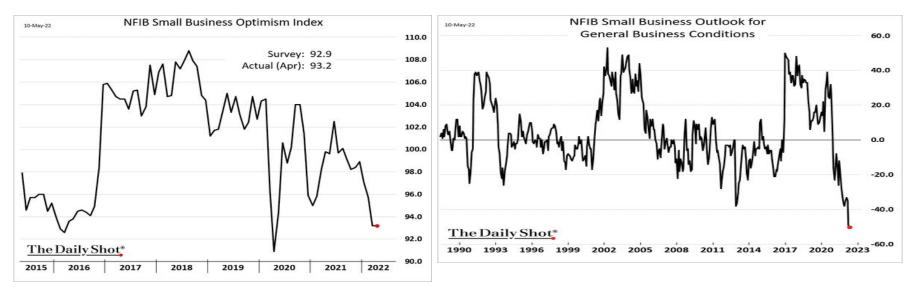




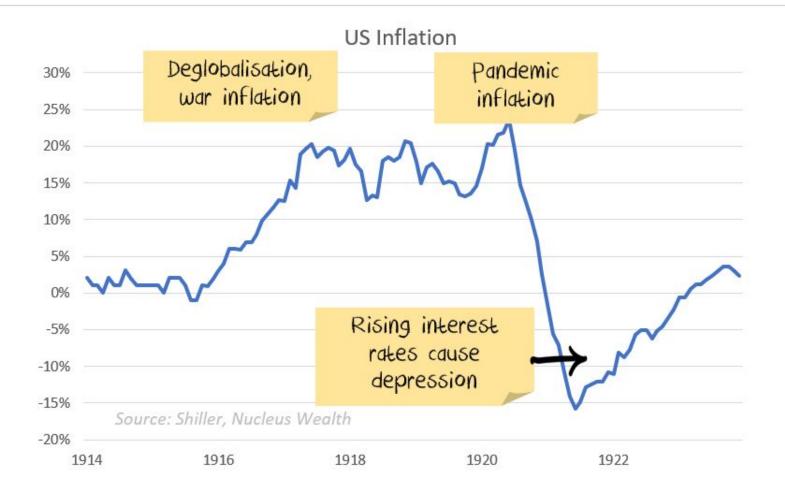


US economy and the Fed

- Very hawkish Fed
- Market pricing 9 rate hikes, many 50bps
- Mortgage rate shock already
- Liquidity for stocks to dry up. Credit event?
- Demand crunch and goods normalisation flow out to weak China and Europe



The Spanish Flu analogy



Agenda: Implications for markets

- Inverted yield curve signalling recession
- Stocks very expensive given declining earnings prospects
- Inflation has lowered level of Fed "put" and needs a commodities bust
- DXY bull market to make it worse. AUD to continue falling
- Eventual capitulation of stocks



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Nucleus Direct Indexing





What is Direct Indexing?

ETFs 2.0 - direct indexing is the next generation of exchange traded funds for Australia.

But rather than simply buying a market index, with direct indexing you get to customise the index. Whether this means subtracting stocks for ethical reasons, adding more technology, or excluding sectors when you own the stocks directly – <u>the power is in your hands</u>.



Is it a buying opportunity or are we too conservative?

Drop your answers in the comments

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