

CoreLogic Property Market Indicator Summary

All data to week ending

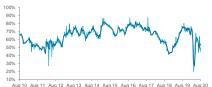
Strength in Sydney's auction market while Melbourne auction activity fades

This week, the combined capital city preliminary auction clearance rate improved across a higher volume of auctions. There were 1,163 homes taken to auction over the week, up on the 1,064 the week prior. Of the 837 results collected so far, 67.7% were reportedly successful, which was higher than last week's preliminary figure of 64.7%. Later revising down to 60% at final collection. This time last year a higher 1,615 capital city homes were auctioned with a final clearance rate of 70%. The performance across the two largest capital cities remains mixed as Melbourne saw the lowest number of auctions held since May this week, while Sydney recorded the busiest week for auctions since April. Preliminary results across Melbourne show just under half of the homes taken to auction this week were successful (49.6%), while the other half were reportedly withdrawn. This was down slightly on last week's preliminary figure (50.3%). There were 167 auctions scheduled across the city, down on the 222 over the week prior. Of the sold results collected, 88.3% sold prior to the scheduled auction date. One year ago, a much higher 768 Melbourne homes were auctioned, recording a final clearance rate of 74.4%. The high withdrawal rate against an already low number of scheduled auctions, together with such a high proportion of properties selling prior to the auction event rather than under the hammer, implies vendors have become increasingly reluctant to test the market through the lockdown period. There were 730 Sydney homes taken to auction this week, returning a preliminary auction clearance rate of 74%. This was an improvement on last week's preliminary figure of 71.9% which later revised down to 66.1% at final collection. In stark contrast to Melbourne, the number of auctions across Sydney has been consistently trending higher, with this week's auction volume, at 730, the highest the city has held since April. One year ago, a lower 590 Sydney homes were taken to auction returning a higher final success rate (74.5%).

Capital City Auction Statistics (Preliminary)

| City | Clearance rate | Total auctions | CoreLogic auction results | Cleared auctions | Uncleared auctions | Clearance rate (last year) | Total auctions (last year) |
|------------------|-------------------|-------------------|---------------------------------|---------------------|-----------------------|----------------------------------|----------------------------------|
| Sydney | 74.0% | 730 | 543 | 402 | 141 | 74.5% | 590 |
| Melbourne | 49.6% | 167 | 121 | 60 | 61 | 74.4% | 768 |
| Brisbane | 44.6% | 113 | 74 | 33 | 41 | 38.7% | 118 |
| Adelaide | 83.9% | 59 | 31 | 26 | 5 | 47.3% | 82 |
| Perth | 22.2% | 14 | 9 | 2 | 7 | 58.3% | 26 |
| Tasmania | n.a. | 1 | 1 | 1 | 0 | n.a. | 1 |
| Canberra | 75.9% | 79 | 58 | 44 | 14 | 64.3% | 30 |
| Weighted Average | 67.7% | 1,163 | 837 | 568 | 269 | 70.0% | 1,615 |

Weekly clearance rate, Melbourne

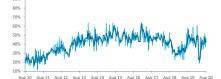


ug 12 Aug 13 Aug 14 Aug 15 Aug 16 Aug 17 Aug 18 Aug 19 Aug 20

Weekly clearance rate, Sydney



Weekly clearance rate, Brisbane



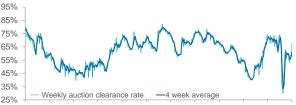
Weekly clearance rate, Adelaide



Aug 11 Aug 12 Aug 13 Aug 14 Aug 15 Aug 16 Aug 17 Aug 18 Aug 19 Aug 20

Weekly auction clearance rate — 4 week average

Weekly Clearance Rate, Combined Capital Cities



Aug 09 Aug 10 Aug 11 Aug 12 Aug 13 Aug 14 Aug 15 Aug 16 Aug 17 Aug 18 Aug 19 Aug 20

| | Clearance | Total | CoreLogic |
|-------------------------------|-----------|----------|-----------------|
| Contactor and the sector of | rate | auctions | auction results |
| Sydney sub-regions | | | |
| Central Coast | n.a. | 16 | 7 |
| Baulkham Hills and Hawkesbury | 78.6% | 19 | 14 |
| Blacktown | n.a. | 9 | 4 |
| City and Inner South | 70.0% | 69 | 50 |
| Eastern Suburbs | 70.5% | 115 | 88 |
| Inner South West | 70.1% | 99 | 77 |
| Inner West | 81.4% | 78 | 59 |
| North Sydney and Hornsby | 76.3% | 115 | 80 |
| Northern Beaches | 84.4% | 53 | 45 |
| Outer South West | n.a. | 4 | 2 |
| Outer West and Blue Mountains | n.a. | 4 | 2 |
| Parramatta | 59.5% | 49 | 37 |
| Ryde | 73.1% | 38 | 26 |
| South West | 75.9% | 35 | 29 |
| Sutherland | 82.6% | 27 | 23 |
| Melbourne sub-regions | | | |
| Inner | 50.0% | 33 | 26 |
| Inner East | 55.6% | 27 | 18 |
| Inner South | 53.3% | 23 | 15 |
| North East | 23.1% | 15 | 13 |
| North West | 63.2% | 24 | 19 |
| Outer East | n.a. | 13 | 9 |
| South East | 75.0% | 19 | 12 |
| West | n.a. | 12 | 8 |
| Mornington Peninsula | n.a. | 1 | 1 |
| Regional SA4 | | | |
| Newcastle and Lake Macquarie | 57.1% | 15 | 14 |
| Illawarra | 70.6% | 21 | 17 |
| Gold Coast | 47.8% | 33 | 23 |
| Sunshine Coast | 60.0% | 16 | 10 |
| Geelong | n.a. | 7 | 7 |

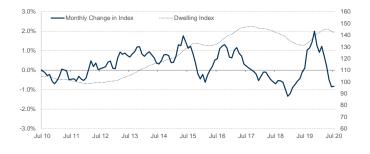
The above results are preliminary, with 'final' auction clearance rates published each Thursday. CoreLogic, on average, collects 90% of auction results each week. Clearance rates are calculated across properties that have been taken to auction over the past week.



Capital city home value changes

| Capital city | Weekly change | Monthly change | Yr to date change | 12 mth change |
|---------------------|------------------|-------------------|----------------------|------------------|
| Sydney | -0.1% | -0.4% | 1.8% | 9.9% |
| Melbourne | -0.2% | -1.2% | -1.9% | 5.9% |
| Brisbane | 0.0% | -0.1% | 1.0% | 3.5% |
| Adelaide | 0.0% | -0.1% | 1.3% | 2.7% |
| Perth | 0.3% | 0.0% | -1.1% | -1.9% |
| Combined 5 capitals | -0.1% | -0.5% | 0.4% | 6.4% |

Monthly change in home value index, 5 capital city aggregate



*The monthly change is the change over the past 28 days.

Results are based on the CoreLogic Daily Home Value Index. Further information and daily updates on the index results are available from <u>http://www.corelogic.com.au/research/daily-indices.html</u>.

Capital city properties listed for sale

| Capital city | No of new listings | 12 month change (%) | No of Total Listings | 12 month change (%) |
|--------------------------|-----------------------|------------------------|-------------------------|------------------------|
| Sydney | 5,960 | 4.1% | 20,189 | -0.2% |
| Melbourne | 1,698 | -72.9% | 18,228 | -18.4% |
| Brisbane | 3,607 | -9.5% | 16,936 | -19.2% |
| Adelaide | 1,428 | -9.6% | 5,762 | -21.1% |
| Perth | 2,843 | 3.7% | 14,343 | -24.0% |
| Hobart | 269 | -13.5% | 834 | -19.3% |
| Darwin | 87 | -47.0% | 745 | -32.7% |
| Canberra | 568 | -1.6% | 1,837 | -23.6% |
| Combined Capitals | 16,460 | -22.9% | 78,874 | -16.3% |

Number of homes for sale, combined capital cities

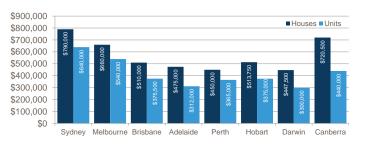


These results are calculated across properties that have been advertised for sale over the **28 days ending 30th August 2020**. A new **listing** is one which has not been previously advertised for sale within 75 days, **total** listings include new listings and properties which have been previously advertised.

Capital city private treaty median prices

| | Houses | | | Units | |
|-------------------|--------------------|-----------------|---|--------------------|-----------------|
| Capital city | Number of Sales | Median price | | Number of Sales | Median price |
| Sydney | 1,444 | \$790,000 | 1 | 748 | \$640,000 |
| Melbourne | 1,213 | \$660,000 | 1 | 535 | \$540,000 |
| Brisbane | 1,018 | \$510,000 | : | 222 | \$375,500 |
| Adelaide | 440 | \$475,000 | | 104 | \$312,000 |
| Perth | 736 | \$450,000 | | 121 | \$365,000 |
| Hobart | 142 | \$513,750 | ; | 37 | \$375,000 |
| Darwin | 18 | \$447,500 | | 13 | \$300,000 |
| Canberra | 88 | \$720,500 | | 129 | \$440,000 |
| Combined Capitals | 5,099 | \$616,813 | _ | 1,909 | \$524,950 |

Median house and unit prices



Private treaty sales represent around 85% of all dwelling sales across the country. The statistics are calculated across houses and units sold over the most recent four week period. Records without a valid sale price have been excluded from the analysis.

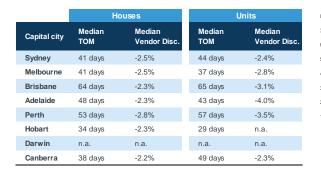
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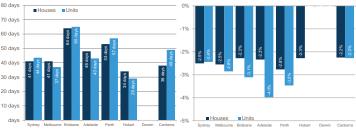


Capital city median time on market and median vendor discounting results

Median time on market

Median vendor discounting





'Time on market' (TOM) is simply the middle number of days between when a property is first listed for sale and the contract date. The rate of vendor discounting is the median difference between the original listing price and the final selling price. The statistics are calculated across results received by CoreLogic over the past week and include properties transacted over the past four weeks. The data is based on private treaty sales only and records without a valid sale price have been excluded from the vendor discount analysis. The analysis also excludes results where there are less than 10 observations.

Mortgage market activity

| Region | Index value | Month on month change |
|----------|-------------|-----------------------|
| National | 114.1 | -0.5% |
| NSW | 155.3 | 1.0% |
| QLD | 108.8 | 0.0% |
| SA | 105.1 | 6.4% |
| TAS | 81.4 | 12.2% |
| VIC | 111.7 | -6.8% |
| WA | 93.9 | 2.3% |
| | | |

CoreLogic Mortgage Index



CoreLogic systems monitor more than 100,000 mortgage activity events every month across our 4 main finance industry platforms. Monitoring the activity events across this platform provides a unique and timely lead indicator to housing finance commitments. The index shows an 81% correlation with the ABS housing finance data series (88% using the seasonally adjusted series). Based on the strong correlation and significant number of events being monitored, the Mortgage Index provides the most timely and holistic measure of mortgage market activity available.

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Top two sales over the past week, states and territories

Australian Capital Territory



New South Wales

8 Turner Place. Yarralumla

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\$2,582,500





36 Vasey Crescent, Campbell

昌 4

\$1,670,000

Maureen Dwyer Property Consultant



Northern Territory

Queensland

South Australia

46a Woolwich Road, Hunters Hill



BresicWhitney Hunters Hill



146 Paddington Street, Paddington

昌 4 $\int 4 \quad \bigcirc 2$

\$5,900,000

Raine & Horne Double Bay

1/14 Annear Court, Stuart Park

昌4 ⋳2 ♀2 \$699,000

North Property NT



14 Bougainvilia Street, Nightcliff

昌 4

\$650,000

Real Estate Central NT



121/1 Newstead Terrace, Newstead

\$4,400,000

McGrath New Farm



805/1 Douglas Street, Coolangatta

昌 4

\$2,450,000 Real Specialists



5 Townsend Avenue, Hove

昌 3

\$1,100,000 Ray White Unley



24 Lagonda Drive, Windsor Gardens



\$835,000 Real Estate Partners SA

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Top two sales over the past week, states and territories

Tasmania

Victoria

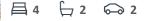


152 Axiom Way, Acton Park 昌 6 日 3 命 2

\$990,000 PMM Real Estate



2 Bluebush Crescent, Blackmans Bay



\$952,000

Knight Frank Tasmania



346 Beach Road, Black Rock

昌4 日3 命2

\$3,100,000 *Maitland Group*



9 The Esplanade, Geelong

昌4 日2 命1

\$2,375,000 McGrath

Geelong

Western Australia



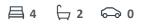
69/2 Brighton Road, Scarborough

昌3 6 2 🞧 2

\$1,830,000 Realmark Coastal North Beach



81 Vincent Street, Nedlands



\$1,730,000 Acton Dalkeith

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