

CoreLogic Property Market Indicator Summary

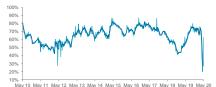
All data to week ending 3 May 2020

Auction volumes remain low across the combined capital cities

This week, 590 capital city homes were scheduled for auction, with preliminary results returning a 59.6 per cent clearance rate. The previous week saw 413 homes scheduled for auction and a final clearance rate of 41.1 per cent with the lower volumes likely due to Anzac Day commemorations. One year ago, there were 1,479 homes taken to auction and a 52.5 per cent clearance rate. It's likely the number of scheduled auctions will remain substantially lower than normal, at least until social distancing policies are lifted and on-site auctions can resume. With fewer scheduled auctions, we are likely to see the withdrawn rate start to normalise which is likely to have a positive flow-on affect to the clearance rate. It has been dragged lower over the past month due to a surge in auction withdrawals which are counted as unsold in the clearance rate statistics. As we've seen over the last few weeks, the number of auction results collected at a preliminary stage are lower than usual as we seek to confirm the status of scheduled auctions so results should be interpreted with caution.

Capital City Auction Statistics (Preliminary))
City	Clearance rate	Total auctions	CoreLogic auction results	Cleared auctions	Uncleared auctions	Clearance rate (last year)	Total auctions (last year)
Sydney	62.7%	269	177	111	66	57.2%	539
Melbourne	63.0%	210	108	68	40	56.6%	672
Brisbane	21.4%	41	28	6	22	23.0%	93
Adelaide	62.5%	29	16	10	6	45.5%	64
Perth	14.3%	10	7	1	6	14.9%	53
Tasmania	n.a.	0	0	0	0	n.a.	4
Canberra	72.2%	31	18	13	5	50.0%	54
Weighted Average	59.6%	590	354	209	145	52.5%	1,479

Weekly clearance rate, Melbourne



May 10 May 11 May 12 May 13 May 14 May 15 May 16 May 17 May 18 May 19 May 20

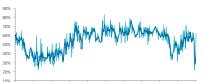
Weekly clearance rate, Sydney



Weekly clearance rate, Brisbane



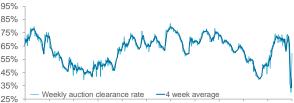
Weekly clearance rate, Adelaide



May10 May11 May12 May13 May14 May15 May16 May17 May18 May19 May20

Weekly auction clearance rate — 4 week average

Weekly Clearance Rate, Combined Capital Cities



May 09 May 10 May 11 May 12 May 13 May 14 May 15 May 16 May 17 May 18 May 19 May 20

	Clearance rate	Total auctions	CoreLogic auction results
Sydney sub-regions			
Central Coast	n.a.	11	6
Baulkham Hills and Hawkesbury	n.a.	8	5
Blacktown	n.a.	5	2
City and Inner South	59.3%	35	27
Eastern Suburbs	58.3%	24	12
Inner South West	72.7%	28	22
Inner West	73.3%	24	15
North Sydney and Hornsby	65.5%	45	29
Northern Beaches	75.0%	26	20
Outer South West	n.a.	1	1
Outer West and Blue Mountains	n.a.	3	2
Parramatta	72.7%	18	11
Ryde	36.4%	18	11
South West	n.a.	11	7
Sutherland	n.a.	12	7
Melbourne sub-regions			
Inner	75.0%	31	24
Inner East	n.a.	17	9
Inner South	72.7%	20	11
North East	84.6%	29	13
North West	61.5%	21	13
Outer East	58.3%	20	12
South East	50.0%	32	12
West	50.0%	33	14
Mornington Peninsula	n.a.	7	0
Regional auction results			
Hunter	65.0%	41	20
Wollongong	n.a.	15	9
Gold Coast	22.0%	58	41
Sunshine Coast	25.0%	28	12
Geelong	n.a.	8	7

The above results are preliminary, with 'final' auction clearance rates published each Thursday. CoreLogic, on average, collects 90% of auction results each week. Clearance rates are calculated across properties that have been taken to auction over the past week.



160

150

140 130

120

110 100

90 80

> 70 60

Apr 20

Capital city home value changes

Capital city	Weekly change	Monthly change	Yr to date change	12 mth change
Sydney	0.0%	0.3%	4.5%	14.5%
Melbourne	-0.2%	-0.5%	2.6%	12.5%
Brisbane	0.0%	0.3%	2.0%	3.9%
Adelaide	0.0%	0.3%	0.9%	1.4%
Perth	-0.1%	0.2%	1.1%	-2.6%
Combined 5 capitals	-0.1%	0.1%	3.2%	10.0%

*The monthly change is the change over the past 28 days.

Results are based on the CoreLogic Daily Home Value Index. Further information and daily updates on the index results are available from <u>http://www.corelogic.com.au/research/daily-indices.html</u>.

3.0%

2.0%

1.0%

0.0%

-1.0%

-2.0%

-3.0% Apr 10

Apr 11

Monthly Change in Index

Apr 12

Apr 13

Capital city properties listed for sale

Capital city	No of new listings	12 month change (%)	No of Total Listings	12 month change (%)
Sydney	3,948	-17.8%	17,950	-29.7%
Melbourne	4,108	-27.1%	21,784	-24.0%
Brisbane	2,514	-32.8%	16,802	-26.0%
Adelaide	1,124	-37.7%	6,374	-26.3%
Perth	1,498	-45.8%	14,152	-34.9%
Hobart	225	-38.0%	902	-30.2%
Darwin	56	-58.5%	816	-29.8%
Canberra	435	-18.5%	1,972	-27.5%
Combined Capitals	13,908	-29.7%	80,752	-28.2%

Number of homes for sale, combined capital cities

Apr 14



Monthly change in home value index, 5 capital city aggregate

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Apr 15

Apr 16

Apr 17

Apr 18

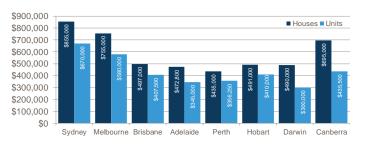
Apr 19

These results are calculated across properties that have been advertised for sale over the **28 days ending 26th April 2020**. A **new listing** is one which has not been previously advertised for sale within 75 days, **total** listings include new listings and properties which have been previously advertised. <u>Our newly improved weekly listings data</u> has benefited from the introduction of additional data sources and system enhancements. We are confident that these upgrades will provide a more reliable reflection of listings activity in the real estate market, especially as the market goes through a period of uncertainty.

Capital city private treaty median prices

	Houses		Units	
Capital city	Number of Sales	Median price	Number of Sales	Median price
Sydney	840	\$855,000	467	\$670,000
Melbourne	1,085	\$755,000	569	\$580,000
Brisbane	681	\$497,000	188	\$407,500
Adelaide	336	\$472,800	60	\$345,000
Perth	339	\$435,000	110	\$356,250
Hobart	106	\$491,000	21	\$410,000
Darwin	35	\$490,000	17	\$300,000
Canberra	116	\$695,000	94	\$435,500
Combined Capitals	3,538	\$659,122	 1,526	\$546,563

Median house and unit prices



Private treaty sales represent around 85% of all dwelling sales across the country. The statistics are calculated across houses and units sold over the most recent four week period. Records without a valid sale price have been excluded from the analysis.

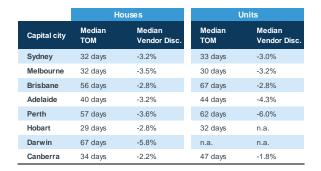
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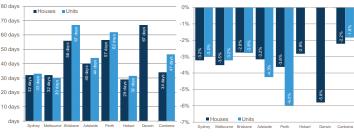


Capital city median time on market and median vendor discounting results

Median time on market

Median vendor discounting





'Time on market' (TOM) is simply the middle number of days between when a property is first listed for sale and the contract date. The rate of vendor discounting is the median difference between the original listing price and the final selling price. The statistics are calculated across results received by CoreLogic over the past week and include properties transacted over the past four weeks. The data is based on private treaty sales only and records without a valid sale price have been excluded from the vendor discount analysis. The analysis also excludes results where there are less than 10 observations.

Mortgage market activity

Region	Index value	Month on month change	Month on month change (trend)
National	114.1	-16.5%	10.7%
NSW	128.8	-16.9%	13.9%
QLD	108.4	-25.3%	4.4%
SA	101.7	-16.1%	10.6%
TAS	58.9	-33.4%	-0.5%
VIC	129.4	-13.8%	13.9%
WA	96.3	-12.5%	6.1%

CoreLogic Mortgage Index



CoreLogic systems monitor more than 100,000 mortgage activity events every month across our 4 main finance industry platforms. Monitoring the activity events across this platform provides a unique and timely lead indicator to housing finance commitments. The index shows an 81% correlation with the ABS housing finance data series (88% using the seasonally adjusted series). Based on the strong correlation and significant number of events being monitored, the Mortgage Index provides the most timely and holistic measure of mortgage market activity available.

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Top two sales over the past week, states and territories

Australian Capital Territory



New South Wales

Northern Territory

Queensland

South Australia

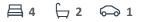


\$1,860,000





42 Barrallier Street. Griffith



\$1,845,000

Peter Blackshaw Manuka

77 Arnold Street,

\$6,518,000

McConnell Bourn North Shore

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Killara

昌 5



14 Linkmead Avenue, Clontarf

 $-4 \quad \bigcirc 2$

\$7,600,000 Clarke & Humel Property



2/4 Marsina Court,

Larrakeyah

昌 2 fightarrow 0

\$282,500

KG Young & Associates Darwin



22 Lanyon Terrace, Moil

昌 5

\$530,000 O'Donoghues First National Darwin





112 Crescent Road. Hamilton

⊟ 4 $\int 2 \otimes 2$

\$1,550,000

Ray White Ascot



昌 5 **3** \$2,470,000

52 Kew Road.

Graceville

Place Estate Agents New Farm





42 Grange Road, Hawthorn

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\$1,451,000 Ray White Adelaide

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73 📿 2



Top two sales over the past week, states and territories

Tasmania



Victoria

23 William Street, West Hobart

\$1,100,000

Harcourts Signature New Town



8 Stoke Street, New Town

\$810,000

Harcourts Hobart



47 Nimmo Street, Middle Park

\$3,815,000 Greg Hocking Holdsworth



14 Ashleigh Road, Armadale

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\$3,700,000

Kay & Burton Armadale

Western Australia



50 Adderley Street, Mount Claremont

\$1,770,000 William Porteous Properties



20 Silverdale Road, Lesmurdie



\$1,350,000

Ray White Whiteman & Associates

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