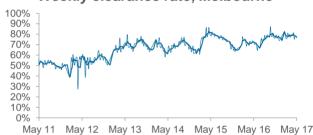
# All data to week ending 14 May 2017

Auction conditions remain strong with a rebound in auction volumes and higher preliminary clearance rate over second week of May Auction markets have remained resilient, with both volumes and the preliminary clearance rate rising week-on-week. The strong auction results add some complexity to speculation that the housing market is moving through its peak rate of growth. At face value, auction markets are continuing to indicate continued strength in selling conditions across Sydney and Melbourne, however it's harder to know whether vendors are adjusting their reserve pricing in order to clear their property. There were 2,376 auctions held across the cities this week, with a preliminary auction clearance rate of 76.2 per cent. Last week, a final clearance rate of 73.0 per cent was recorded across 1,689 auctions. Over the corresponding week last year, auction volumes were lower than this week, with 1,876 properties taken to auction and a clearance rate of 69.5 per cent. Melbourne had the highest number of auctions this week, with 1,092 properties going to market, with a lower preliminary rate of clearance week-on-week (76.8 per cent), however Sydney saw the largest increase in volumes over the week, with 938 auctions held across the city, increasing from last week's 592. Final auction clearance rates are published on Thursday and it will be important to monitor whether preliminary clearance rates undergo some revision as more data flows through.

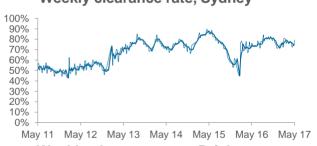
#### Capital city auction statistics (preliminary)

City	Clearance rate	Total auctions	CoreLogic auction results	Cleared auctions	Uncleared auctions	Clearance rate (last year)	Total auctions (last year)
Sydney	79.4%	938	751	596	155	76.2%	647
Melbourne	76.8%	1,092	974	748	226	71.3%	871
Brisbane	61.8%	127	76	47	29	49.3%	151
Adelaide	71.8%	100	71	51	20	66.3%	103
Perth	42.9%	31	14	6	8	28.9%	44
Tasmania	50.0%	9	4	2	2	50.0%	8
Canberra	75.8%	79	66	50	16	58.3%	52
Weighted Average	76.2%	2,376	1,956	1,500	456	69.5%	1,876

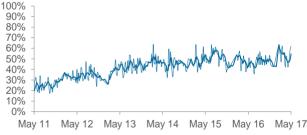
### Weekly clearance rate, Melbourne



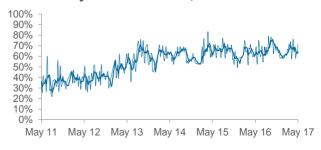
### Weekly clearance rate, Sydney



#### Weekly clearance rate, Brisbane



#### Weekly clearance rate, Adelaide



### Weekly clearance rate, combined capital cities



Clearance rate	Total auctions	auction results
79.0%	27	19
64.0%	29	25
73.7%	21	19
80.0%	91	65
76.4%	94	72
73.9%	111	92
82.6%	75	69
85.2%	148	115
91.4%	94	70
66.7%	19	18
n.a.	5	4
74.4%	45	39
88.6%	49	35
62.5%	58	48
86.0%	68	57
	79.0% 64.0% 73.7% 80.0% 76.4% 73.9% 82.6% 85.2% 91.4% 66.7% n.a. 74.4% 88.6% 62.5%	rate         auctions           79.0%         27           64.0%         29           73.7%         21           80.0%         91           76.4%         94           73.9%         111           82.6%         75           85.2%         148           91.4%         94           66.7%         19           n.a.         5           74.4%         45           88.6%         49           62.5%         58

#### Melbourne sub-regions

Inner	73.4%	217	199
Inner East	73.6%	155	144
Inner South	79.1%	163	134
North East	79.5%	143	127
North West	82.3%	85	79
Outer East	76.5%	77	68
South East	67.5%	98	83
West	85.1%	114	107
Mornington Peninsula	72.4%	35	29

#### Regional auction results

Hunter	74.2%	55	31
Wollongong	73.9%	29	23
Gold Coast	32.0%	60	25
Sunshine Coast	64.3%	24	14
Geelong	77.8%	54	45

Weekly auction clearance rate — 4 week average



CoreLogic

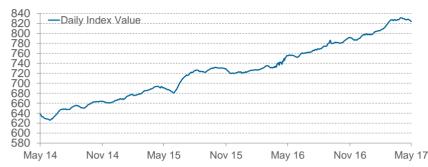
All data to week ending 14 May 2017

### Capital city home value changes

Capital city	Weekly change	Monthly change	Yr to date change	12 mth change
Sydney	-0.4%	-1.2%	4.2%	12.0%
Melbourne	-0.7%	-1.0%	4.3%	12.9%
Brisbane	0.1%	0.9%	1.8%	3.7%
Adelaide	-0.3%	-1.0%	1.8%	0.7%
Perth	-0.6%	-1.0%	-3.0%	-4.2%
Combined 5 capitals	-0.5%	-0.9%	3.2%	9.0%

<sup>\*</sup>Brisbane results are for the combined Brisbane and Gold Coast region. The monthly change is the change over the past 28 days.

#### Daily home value index, 5 capital city aggregate



Results are based on the CoreLogic Daily Home Value Index. Further information and daily updates on the index results are available from <a href="http://www.corelogic.com.au/research/daily-indices.html">http://www.corelogic.com.au/research/daily-indices.html</a>.

#### Capital city properties listed for sale

Capital city	No of new listings	12 mth change (%)	No of total listings	12 mth change (%)
Sydney	7,706	18.7%	21,645	2.9%
Melbourne	8,386	-2.0%	28,910	-5.3%
Brisbane	4,333	-2.7%	20,066	3.0%
Adelaide	1,997	-1.9%	8,516	0.3%
Perth	3,703	-0.3%	22,142	-3.0%
Hobart	360	8.1%	1,519	-26.5%
Darwin	194	9.6%	1,569	-5.7%
Canberra	799	35.9%	2,037	8.4%
Combined capitals	27,478	4.3%	106,404	-1.4%

### Number of homes for sale, combined capital cities

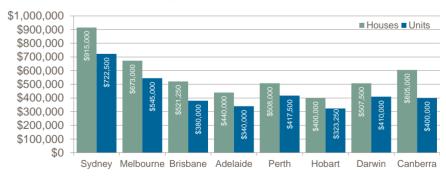


These results are calculated across properties that have been advertised for sale over the past 28 days. A new listing is one which has not been advertised for sale over the past 6 months, total listings include new listings and properties which have been previously advertised.

### Capital city private treaty median prices

#### HOUSES UNITS Capital city \$673,000 Melbourne 2.955 1.405 \$545,000 Brishane Adelaide 759 \$440,000 167 \$340,000 Perth 948 \$508,000 Hobart 173 \$400,000 \$323,250 Darwin 164 \$605,000 94 \$400,000

### Median house and unit prices



Private treaty sales represent around 85% of all dwelling sales across the country. The statistics are calculated across houses and units sold over the most recent four week period. Records without a valid sale price have been excluded from the analysis.

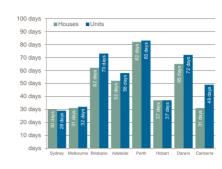


All data to week ending 14 May 2017

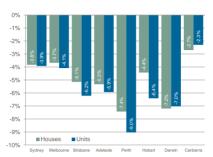
### Capital city median time on market and average vendor discounting results

HOUSES Avg Vendo Capital city TOM Sydney 29 days Melbourne 31 days -3 7% 32 days -4 1% Brisbane 62 days -5.1% 73 days -6.2% -5.3% -5.9% Adelaide 52 days 58 days -7 4% -9.0% Perth 82 days 83 days Hohari 37 days -4 4% 37 days -6 4% Darwir -7.2% 72 days -7.0% 49 days

## Median time on market



### Average vendor discounting



'Time on market' (TOM) is simply the middle number of days between when a property is first listed for sale and the contract date. The rate of vendor discounting is the average percentage difference between the original listing price and the final selling price. The statistics are calculated across results received by CoreLogic over the past week and include properties transacted over the past four weeks. The data is based on private treaty sales only and records without a valid sale price have been excluded from the vendor discount analysis. The analysis also excludes results where there are less than 10

#### Mortgage market activity

Region	Index value	Month on month change	Month on month change (trend)
National	119.2	-11.9%	5.1%
NSW	161.3	-12.8%	6.3%
QLD	104.8	-12.3%	1.5%
SA	76.1	-7.3%	2.3%
TAS	87.3	-14.5%	2.9%
VIC	134.2	-11.8%	7.1%
WA	88.5	-8.7%	3.2%

### CoreLogic Mortgage Index



CoreLogic systems monitor more than 100,000 mortgage activity events every month across our 4 main finance industry platforms. Monitoring the activity

events across this platform provides a unique and timely lead indicator to housing finance commitments. The index shows an 81% correlation with the ABS housing finance data series (88% using the seasonally adjusted series). Based on the strong correlation and significant number of events being monitored, the Mortgage Index provides the most timely and holistic measure of mortgage market activity available.

#### Listing market activity

Region	Index value	Month on month change	Month on month change (seas adj)
National	335.6	-1.3%	-2.4%
NSW	389.2	-0.9%	-2.0%
QLD	237.3	-0.3%	-4.5%
SA	299.3	-3.2%	-1.6%
TAS	124.7	-14.0%	-5.2%
VIC	500.9	-0.6%	0.2%
WA	314.1	-1.7%	-3.9%

#### CoreLogic Listing Index



May 13 Nov 13 May 14 Nov 14 May 15 Nov 15 May 16 Nov 16 May 17

The CoreLogic Listings Index provides a lead indicator for the number of residential dwellings that are being prepared for sale across the Australian housing market. CoreLogic customers account for over 70% of all listings in the Australian property market. The index, which tracks the flow of metadata across CoreLogic's real estate data platform, shows a 75% correlation with the number of new listings about to enter the market.



All data to week ending 14 May 2017

Top two sales over the past week, states and territories

# **Australian Capital Territory**



13 Newdegate Street, Deakin, ACT 4 bed, 3 bath, 2 car house \$1,694,000 LJ Hooker Manuka



7 McCormack Place, Curtin, ACT 4 bed, 3 bath, 3 car house \$1,425,000 Peter Blackshaw Manuka

## **New South Wales**



17 Chalmers Road, Strathfield, NSW 6 bed, 5 bath, 3 car house \$8,800,000 Georges Ellis & Co Strathfield



25 Montpelier Place, Manly, NSW 4 bed, 3 bath, 2 car house \$6,300,000 Clarke & Humel Property Manly

# Northern Territory



5 Newmarch Street, Muirhead, NT 4 bed, 2 bath, 2 car house \$720,000 Real Estate Central Darwin City



2/9 Brewery Place, Woolner, NT 3 bed, 2 bath, 2 car unit \$540,000 Elders Darwin

## Queensland



62 Marriott Street, Coorparoo, Qld 5 bed, 3 bath, 4 car house \$2,575,000 Place Bulimba



23 Drysdale Street, Mount Ommaney, Qld 5 bed, 4 bath, 3 car house \$1,750,500 LJ Hooker Paddington



All data to week ending 14 May 2017

Top two sales over the past week, states and territories

## South Australia



24 Coach Road, Auldana, SA 4 bed, 2 bath, 5 car house \$2,280,000 Haynes Real Estate



115 Ashbrook Avenue, Trinity Gardens, SA 4 bed, 2 bath, 2 car house \$1,470,000 Klemich Real Estate

## **Tasmania**



103 Sunset Boulevard, Clarence Point, Tas 2 bed, 2 bath, 3 car house \$790,000 Key 2 Property Kings Meadows



17 Windsor Street, Kingston Beach, Tas 3 bed, 1 bath, 2 car house \$787,000 Nest Property Hobart

# Victoria



3 Benson Avenue, Toorak, Vic 5 bed, 2 bath, 2 car house \$6,560,000 Kay & Burton South Yarra



8 Mawson Street, Kew, Vic 5 bed, 4 bath, 2 car house \$4,515,000 Marshall White Boroondara

## Western Australia



3 Riedle Close, Geographe, WA 4 bed, 2 bath, 2 car house \$850,000 Harcourts Busselton



20 Dawson Avenue, Abbey, WA 4 bed, 2 bath, 2 car house \$760,000 Harcourts Busselton



## All data to week ending 14 May 2017

#### **About CoreLogic**

CoreLogic Australia is a wholly owned subsidiary of CoreLogic (NYSE: CLGX), which is the largest property data and analytics company in the world. CoreLogic provides property information, analytics and services across Australia, New Zealand and Asia, and recently expanded its service offering through the purchase of project activity and building cost information provider Cordell. With Australia's most comprehensive property databases, the company's combined data offering is derived from public, contributory and proprietary sources and includes over 500 million decision points spanning over three decades of collection, providing detailed coverage of property and other encumbrances such as tenancy, location, hazard risk and related performance information.

With over 20,000 customers and 150,000 end users, CoreLogic is the leading provider of property data, analytics and related services to consumers, investors, real estate, mortgage, finance, banking, building services, insurance, developers, wealth management and government. CoreLogic delivers value to clients through unique data, analytics, workflow technology, advisory and geo spatial services. Clients rely on CoreLogic to help identify and manage growth opportunities, improve performance and mitigate risk. CoreLogic employs over 650 people across Australia and in New Zealand. For more information call 1300 734 318 or visit <a href="https://www.corelogic.com.au">www.corelogic.com.au</a>

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