

# CoreLogic Property Market Indicator Summary

All data to week ending 23 October 2016

Capital city auction markets record the highest preliminary clearance rate so far this year, reaching 80.2 per cent

Spring is seeing a lift in the auction market. The number of homes taken to auction this week increased to 2,641, compared with 2,443 over the previous week. The preliminary clearance rate of 80.2 per cent is the highest recorded for the year so far, up from 76.2 per cent last week. Over the corresponding week last year, the clearance rate was significantly lower at 64.9 per cent however auction volumes were higher, 3,143 auctions were held. Every capital city except Perth has recorded a preliminary clearance that was higher than a year ago, while the two largest auction markets, Sydney and Melbourne, recorded a preliminary clearance rate higher than 80 per cent.

## Capital city auction statistics (preliminary)

| City                    | Clearance rate | Total auctions | CoreLogic auction results | Cleared auctions | Uncleared auctions | Clearance rate (last year) | Total auctions (last year) |
|-------------------------|----------------|----------------|---------------------------|------------------|--------------------|----------------------------|----------------------------|
| Sydney                  | 85.6%          | 866            | 722                       | 618              | 104                | 61.3%                      | 1,024                      |
| Melbourne               | 81.8%          | 1,378          | 1,229                     | 1,005            | 224                | 69.7%                      | 1,690                      |
| Brisbane                | 53.4%          | 192            | 118                       | 63               | 55                 | 48.8%                      | 223                        |
| Adelaide                | 77.4%          | 98             | 62                        | 48               | 14                 | 70.3%                      | 103                        |
| Perth                   | 46.2%          | 33             | 13                        | 6                | 7                  | 25.9%                      | 33                         |
| Tasmania                | 100.0%         | 10             | 4                         | 4                | 0                  | 44.4%                      | 12                         |
| Canberra                | 74.4%          | 64             | 39                        | 29               | 10                 | 63.3%                      | 58                         |
| <b>Weighted Average</b> | <b>80.2%</b>   | <b>2,641</b>   | <b>2,187</b>              | <b>1,773</b>     | <b>414</b>         | <b>64.9%</b>               | <b>3,143</b>               |

## Weekly clearance rate, combined capital cities



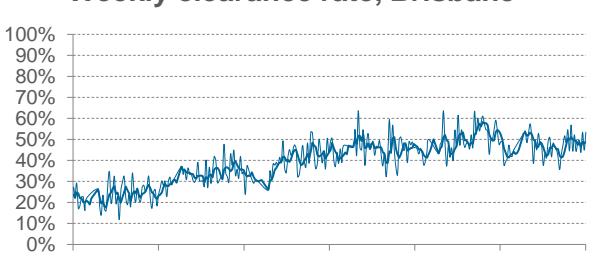
## Weekly clearance rate, Melbourne



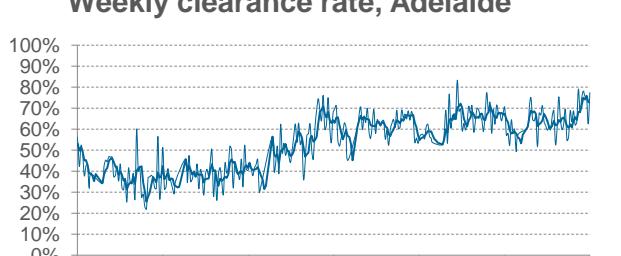
## Weekly clearance rate, Sydney



## Weekly clearance rate, Brisbane



## Weekly clearance rate, Adelaide



— Weekly auction clearance rate — 4 week average

## Sydney sub-regions

|                               | Clearance rate | Total auctions | CoreLogic auction results |
|-------------------------------|----------------|----------------|---------------------------|
| Central Coast                 | 75.0%          | 27             | 20                        |
| Baulkham Hills and Hawkesbury | 77.3%          | 30             | 22                        |
| Blacktown                     | 93.8%          | 22             | 16                        |
| City and Inner South          | 87.8%          | 95             | 90                        |
| Eastern Suburbs               | 93.5%          | 95             | 77                        |
| Inner South West              | 78.3%          | 94             | 83                        |
| Inner West                    | 87.1%          | 77             | 70                        |
| North Sydney and Hornsby      | 88.4%          | 135            | 112                       |
| Northern Beaches              | 90.8%          | 79             | 65                        |
| Outer South West              | n.a.           | 6              | 5                         |
| Outer West and Blue Mountains | n.a.           | 5              | 4                         |
| Parramatta                    | 76.7%          | 42             | 30                        |
| Ryde                          | 87.9%          | 44             | 33                        |
| South West                    | 82.8%          | 39             | 29                        |
| Sutherland                    | 79.7%          | 74             | 64                        |

## Melbourne sub-regions

|                      |       |     |     |
|----------------------|-------|-----|-----|
| Inner                | 78.7% | 295 | 253 |
| Inner East           | 75.7% | 213 | 206 |
| Inner South          | 86.1% | 229 | 201 |
| North East           | 83.5% | 169 | 158 |
| North West           | 89.5% | 90  | 86  |
| Outer East           | 87.1% | 86  | 70  |
| South East           | 83.3% | 117 | 102 |
| West                 | 82.2% | 125 | 107 |
| Mornington Peninsula | 76.2% | 49  | 42  |

## Regional auction results

|                |       |    |    |
|----------------|-------|----|----|
| Hunter         | 80.0% | 61 | 35 |
| Wollongong     | 69.2% | 36 | 26 |
| Gold Coast     | 70.0% | 43 | 20 |
| Sunshine Coast | 67.7% | 52 | 31 |
| Geelong        | 86.4% | 29 | 22 |

# CoreLogic Property Market Indicator Summary

All data to week ending 23 October 2016

## Capital city home value changes

| Capital city               | Weekly change | Monthly change | Yr to date change | 12 mth change |
|----------------------------|---------------|----------------|-------------------|---------------|
| Sydney                     | 0.3%          | 0.7%           | 13.3%             | 10.2%         |
| Melbourne                  | 0.0%          | -0.7%          | 10.2%             | 7.9%          |
| Brisbane                   | 0.6%          | 0.9%           | 3.1%              | 4.8%          |
| Adelaide                   | -0.7%         | -2.4%          | 3.2%              | 2.4%          |
| Perth                      | -0.6%         | 0.5%           | -6.4%             | -4.4%         |
| <b>Combined 5 capitals</b> | <b>0.1%</b>   | <b>0.1%</b>    | <b>8.5%</b>       | <b>6.9%</b>   |

\*Brisbane results are for the combined Brisbane and Gold Coast region. The monthly change is the change over the past 28 days.

Results are based on the CoreLogic Daily Home Value Index. Further information and daily updates on the index results are available from <http://www.corelogic.com.au/research/daily-indices.html>.

## Daily home value index, 5 capital city aggregate



## Capital city properties listed for sale

| Capital city             | No of new listings | 12 mth change (%) | No of total listings | 12 mth change (%) |
|--------------------------|--------------------|-------------------|----------------------|-------------------|
| Sydney                   | 7,921              | -17.1%            | 20,912               | -7.3%             |
| Melbourne                | 8,864              | -3.3%             | 29,799               | -0.5%             |
| Brisbane                 | 5,007              | 10.0%             | 19,582               | 7.9%              |
| Adelaide                 | 2,179              | -3.9%             | 7,963                | 4.1%              |
| Perth                    | 4,214              | 14.2%             | 23,373               | 21.2%             |
| Hobart                   | 419                | -11.2%            | 1,741                | -30.2%            |
| Darwin                   | 157                | -22.7%            | 1,610                | 1.8%              |
| Canberra                 | 704                | -2.2%             | 1,903                | -12.9%            |
| <b>Combined capitals</b> | <b>29,465</b>      | <b>-3.8%</b>      | <b>106,883</b>       | <b>2.9%</b>       |

## Number of homes for sale, combined capital cities

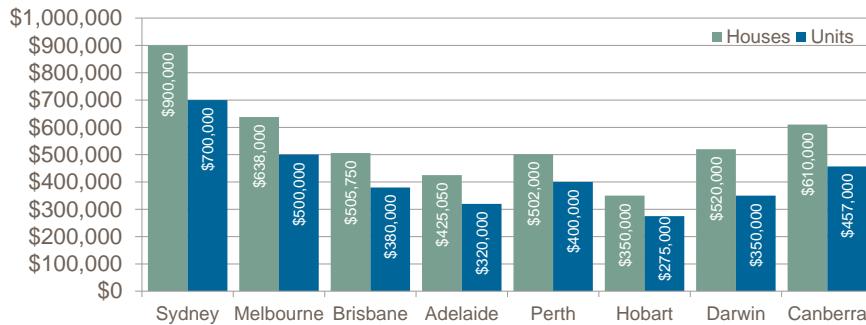


These results are calculated across properties that have been advertised for sale over the past 28 days. A new listing is one which has not been advertised for sale over the past 6 months, total listings include new listings and properties which have been previously advertised.

## Capital city private treaty median prices

| Capital city             | HOUSES          |                  | UNITS           |                  |
|--------------------------|-----------------|------------------|-----------------|------------------|
|                          | Number of Sales | Median price     | Number of Sales | Median price     |
| Sydney                   | 2,834           | \$900,000        | 1,705           | \$700,000        |
| Melbourne                | 3,211           | \$638,000        | 1,379           | \$500,000        |
| Brisbane                 | 1,634           | \$505,750        | 319             | \$380,000        |
| Adelaide                 | 796             | \$425,050        | 141             | \$320,000        |
| Perth                    | 932             | \$502,000        | 176             | \$400,000        |
| Hobart                   | 183             | \$350,000        | 54              | \$275,000        |
| Darwin                   | 45              | \$520,000        | 19              | \$350,000        |
| Canberra                 | 199             | \$610,000        | 104             | \$457,000        |
| <b>Combined Capitals</b> | <b>9,834</b>    | <b>\$654,938</b> | <b>3,897</b>    | <b>\$561,655</b> |

## Median house and unit prices



Private treaty sales represent around 85% of all dwelling sales across the country. The statistics are calculated across houses and units sold over the most recent four week period. Records without a valid sale price have been excluded from the analysis.

# CoreLogic Property Market Indicator Summary

All data to week ending 23 October 2016

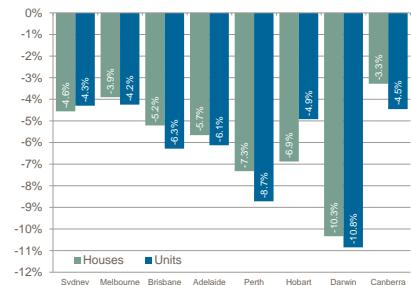
## Capital city median time on market and average vendor discounting results

| Capital city | HOUSES     |                  | UNITS      |                  |
|--------------|------------|------------------|------------|------------------|
|              | Median TOM | Avg Vendor Disc. | Median TOM | Avg Vendor Disc. |
| Sydney       | 27 days    | -4.6%            | 28 days    | -4.3%            |
| Melbourne    | 29 days    | -3.9%            | 31 days    | -4.2%            |
| Brisbane     | 62 days    | -5.2%            | 78 days    | -6.3%            |
| Adelaide     | 55 days    | -5.7%            | 72 days    | -6.1%            |
| Perth        | 91 days    | -7.3%            | 97 days    | -8.7%            |
| Hobart       | 41 days    | -6.9%            | 51 days    | -4.9%            |
| Darwin       | 107 days   | -10.3%           | 112 days   | -10.8%           |
| Canberra     | 28 days    | -3.3%            | 50 days    | -4.5%            |

## Median time on market



## Average vendor discounting



'Time on market' (TOM) is simply the middle number of days between when a property is first listed for sale and the contract date. The rate of vendor discounting is the average percentage difference between the original listing price and the final selling price. The statistics are calculated across results received by CoreLogic over the past week and include properties transacted over the past four weeks. The data is based on private treaty sales only and records without a valid sale price have been excluded from the vendor discount analysis. The analysis also excludes results where there are less than 10 observations.

## Mortgage market activity

| Region   | Index value | Month on month change | Month on month change (trend) |
|----------|-------------|-----------------------|-------------------------------|
| National | 126.6       | -2.6%                 | -1.5%                         |
| NSW      | 172.1       | -2.5%                 | -1.1%                         |
| QLD      | 120.2       | -0.9%                 | -0.7%                         |
| SA       | 79.6        | -6.2%                 | -2.6%                         |
| TAS      | 85.8        | -0.8%                 | 2.0%                          |
| VIC      | 137.0       | -2.0%                 | -0.8%                         |
| WA       | 95.3        | -5.5%                 | -4.7%                         |

## CoreLogic Mortgage Index



CoreLogic systems monitor more than 100,000 mortgage activity events every month across our 4 main finance industry platforms. Monitoring the activity events across this platform provides a unique and timely lead indicator to housing finance commitments. The index shows an 81% correlation with the ABS housing finance data series (88% using the seasonally adjusted series). Based on the strong correlation and significant number of events being monitored, the Mortgage Index provides the most timely and holistic measure of mortgage market activity available.

## Listing market activity

| Region   | Index value | Month on month change | Month on month change (seas adj) |
|----------|-------------|-----------------------|----------------------------------|
| National | 332.2       | -5.1%                 | 1.5%                             |
| NSW      | 383.7       | -2.1%                 | 2.3%                             |
| QLD      | 254.3       | -6.3%                 | 1.2%                             |
| SA       | 278.5       | -6.2%                 | 0.4%                             |
| TAS      | 137.5       | -5.7%                 | 5.6%                             |
| VIC      | 453.7       | -7.4%                 | 1.7%                             |
| WA       | 315.0       | -4.4%                 | -0.9%                            |

## CoreLogic Listing Index



The CoreLogic Listings Index provides a lead indicator for the number of residential dwellings that are being prepared for sale across the Australian housing market. CoreLogic customers account for over 70% of all listings in the Australian property market. The index, which tracks the flow of metadata across CoreLogic's real estate data platform, shows a 75% correlation with the number of new listings about to enter the market.

# CoreLogic Property Market Indicator Summary

All data to week ending 23 October 2016

Top two sales over the past week, states and territories

## Australian Capital Territory



**24 Jaeger Cct,  
Bruce ACT,**  
4 Bed, 2 Bath, 2 Car house  
\$1,300,000  
Ray White Belconnen



**13 Linke Cres,  
Bruce ACT,**  
4 Bed, 3 Bath, 2 Car house  
\$980,000  
Luton Properties Gungahlin

## New South Wales



**72 Champion Rd,  
Tennyson Point NSW,**  
6 Bed, 4 Bath, 10 Car house  
\$8,300,000  
Ward Partners



**19/10 Wylde St,  
Potts Point NSW,**  
3 Bed, 2 Bath, 2 Car unit  
\$6,050,000  
Richardson & Wrench  
Elizabeth Bay / Potts Point

## Northern Territory



**33 Kurala Cct,  
Gunn NT,**  
4 Bed, 3 Bath, 2 Car house  
\$745,000  
Elders Palmerston



**12 Deane Cres,  
Rosebery NT,**  
4 Bed, 2 Bath, 2 Car house  
\$635,000  
K G Young & Associates  
Pty Ltd - Darwin

## Queensland



**35 Mcconnell St,  
Bulimba QLD,**  
6 Bed, 4 Bath, 4 Car house  
\$3,800,000  
Place Bulimba



**51/173 Old Burleigh Rd,  
Broadbeach QLD,**  
3 Bed, 3 Bath, 3 Car unit  
\$3,600,000  
Black Label Property  
Broadbeach

# CoreLogic Property Market Indicator Summary

All data to week ending 23 October 2016

Top two sales over the past week, states and territories

## South Australia



**2 Wallace St,  
Glenelg East SA,**  
5 Bed, 3 Bath, 2 Car house  
\$1,300,000  
Harris Real Estate



**28 Kennaway St,  
Tusmore SA,**  
4 Bed, 2 Bath, 3 Car house  
\$1,300,000  
Yvonne Walker Realty  
Shelley

## Tasmania



**17 High St,  
East Launceston TAS,**  
5 Bed, 3 Bath, 4 Car house  
\$1,200,000  
Sims For Property  
Launceston



**2 Gorge Rd,  
Trevallyn TAS,**  
3 Bed, 3 Bath, 8 Car house  
\$570,000  
Harcourts Launceston

## Victoria



**18 Denham Pl,  
Toorak Vic,**  
5 Bed, 3 Bath, 4 Car house  
\$5,390,000  
Kay & Burton Real Estate  
South Yarra



**36 Hawthorn Gr,  
Hawthorn Vic,**  
4 Bed, 2 Bath, 5 Car house  
\$5,020,000  
Jellis Craig Boroondara  
Group

## Western Australia



**20 Beryl Ave,  
Shelley WA,**  
3 Bed, 3 Bath, 2 Car house  
\$1,232,000  
Yvonne Walker Realty  
Shelley



**672 Hopkinson Rd,  
Cardup WA,**  
5 Bed, 2 Bath, 22 Car house  
\$930,000  
Armadale Real Estate

# CoreLogic Property Market Indicator Summary

All data to week ending 23 October 2016

## About CoreLogic

CoreLogic Australia is a wholly owned subsidiary of CoreLogic (NYSE: CLGX), which is the largest property data and analytics company in the world. CoreLogic provides property information, analytics and services across Australia, New Zealand and Asia, and recently expanded its service offering through the purchase of project activity and building cost information provider Cordell. With Australia's most comprehensive property databases, the company's combined data offering is derived from public, contributory and proprietary sources and includes over 500 million decision points spanning over three decades of collection, providing detailed coverage of property and other encumbrances such as tenancy, location, hazard risk and related performance information.

With over 20,000 customers and 150,000 end users, CoreLogic is the leading provider of property data, analytics and related services to consumers, investors, real estate, mortgage, finance, banking, building services, insurance, developers, wealth management and government. CoreLogic delivers value to clients through unique data, analytics, workflow technology, advisory and geo spatial services. Clients rely on CoreLogic to help identify and manage growth opportunities, improve performance and mitigate risk. CoreLogic employs over 650 people across Australia and in New Zealand. For more information call 1300 734 318 or visit [www.corelogic.com.au](http://www.corelogic.com.au)

## Disclaimers

In compiling this publication, RP Data Pty Ltd trading as CoreLogic has relied upon information supplied by a number of external sources. CoreLogic does not warrant its accuracy or completeness and to the full extent allowed by law excludes liability in contract, tort or otherwise, for any loss or damage sustained by subscribers, or by any other person or body corporate arising from or in connection with the supply or use of the whole or any part of the information in this publication through any cause whatsoever and limits any liability it may have to the amount paid to CoreLogic for the supply of such information.

### Queensland Data

Based on or contains data provided by the State of Queensland (Department of Natural Resources and Mines) 2016. In consideration of the State permitting use of this data you acknowledge and agree that the State gives no warranty in relation to the data (including accuracy, reliability, completeness, currency or suitability) and accepts no liability (including without limitation, liability in negligence) for any loss, damage or costs (including consequential damage) relating to any use of the data. Data must not be used for direct marketing or be used in breach of the privacy laws.

### South Australian Data

This information is based on data supplied by the South Australian Government and is published by permission. The South Australian Government does not accept any responsibility for the accuracy or completeness of the published information or suitability for any purpose of the published information or the underlying data.

### New South Wales Data

Contains property sales information provided under licence from the Land and Property Information ("LPI"). CoreLogic is authorised as a Property Sales Information provider by the LPI.

### Victorian Data

The State of Victoria owns the copyright in the Property Sales Data which constitutes the basis of this report and reproduction of that data in any way without the consent of the State of Victoria will constitute a breach of the Copyright Act 1968 (Cth). The State of Victoria does not warrant the accuracy or completeness of the information contained in this report and any person using or relying upon such information does so on the basis that the State of Victoria accepts no responsibility or liability whatsoever for any errors, faults, defects or omissions in the information supplied.

### Western Australian Data

Based on information provided by and with the permission of the Western Australian Land Information Authority (2016) trading as Landgate.

### Australian Capital Territory Data

The Territory Data is the property of the Australian Capital Territory. No part of it may in any form or by any means (electronic, mechanical, microcopying, photocopying, recording or otherwise) be reproduced, stored in a retrieval system or transmitted without prior written permission. Enquiries should be directed to: Director, Customer Services ACT Planning and Land Authority GPO Box 1908 Canberra ACT 2601.

### Tasmanian Data

This product incorporates data that is copyright owned by the Crown in Right of Tasmania. The data has been used in the product with the permission of the Crown in Right of Tasmania. The Crown in Right of Tasmania and its employees and agents:

- a) give no warranty regarding the data's accuracy, completeness, currency or suitability for any particular purpose; and
- b) do not accept liability howsoever arising, including but not limited to negligence for any loss resulting from the use of or reliance upon the data.

Base data from the LIST © State of Tasmania <http://www.thelist.tas.gov.au>