# **RP Data Weekend Market Summary**

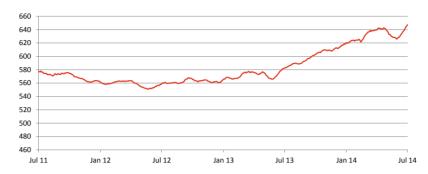
All data to week ending 13 July 2014

#### Capital city home value changes

Capital city	Weekly change	Monthly change	Yr to date change	Annual change
Sydney	0.6%	3.0%	6.9%	16.1%
Melbourne	1.9%	7.0%	6.6%	11.4%
Brisbane	0.3%	0.4%	3.2%	7.2%
Adelaide	0.0%	-1.6%	0.2%	2.8%
Perth	-0.6%	-0.7%	-0.5%	4.3%
Combined 5 capitals	0.8%	3.0%	4.9%	11.1%

<sup>\*</sup>Brisbane results are for the combined Brisbane and Gold Coast region. The monthly change is the change over the past 28 days.

#### Daily change in dwelling values across five combined capitals



Results are based on the RP Data-Rismark Daily Home Value Index. Further information and daily updates on the index results are available from http://www.rpdata.com/research/daily\_indices.html.

#### Capital city auction statistics (preliminary) Weekly clearance rate, combined capital cities

City	Clearance rate	Total auctions	RP Data auction results		Uncleared auctions
Sydney	76.4%	566	466	356	110
Melbourne	67.0%	582	518	347	171
Brisbane	47.0%	117	83	39	44
Adelaide	62.3%	85	61	38	23
Perth	75.0%	24	8	6	2
Tasmania	25.0%	6	4	1	3
Canberra	64.3%	41	28	18	10
Weighted Average	68.7%	1,421	1,168	805	363

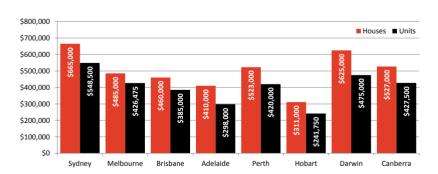


The above results are preliminary, with 'final' auction clearance rates published each Thursday. RP Data, on average, collects between 85% and 90% of auction results each week. Clearance rates are calculated across properties that have been taken to auction over the past week.

#### Capital city private treaty median prices

	HOUSES		U	NITS
Capital city	Number of Sales	Median price	Number of Sales	Median price
Sydney	2,068	\$665,000	1,314	\$548,500
Melbourne	1,865	\$485,000	858	\$426,475
Brisbane	969	\$460,000	<b>2</b> 53	\$385,000
Adelaide	568	\$410,000	123	\$298,000
Perth	772	\$523,000	205	\$420,000
Hobart	146	\$311,000	30	\$241,750
Darwin	36	\$625,000	28	\$475,000
Canberra	144	\$527,000	24	\$427,500
<b>Combined Capitals</b>	6,568	\$533,787	2,835	\$471,822

#### Median house and unit prices



Private treaty sales represent around 85% of all dwelling sales across the country. The statistics are calculated across houses and units sold over the most recent four week period. Records without a valid sale price have been excluded from the analysis and median prices are withheld for cities where fewer than ten sales have been recorded.





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# Capital city average time on market and vendor discounting results

	HOUSES		UNITS	
Capital city	Avg TOM	Avg Vendor Disc.	Avg TOM	Avg Vendor Disc.
Sydney	30 days	-4.4%	28 days	-5.0%
Melbourne	41 days	-5.4%	47 days	-5.3%
Brisbane	61 days	-6.5%	61 days	-5.8%
Adelaide	62 days	-5.7%	74 days	-7.5%
Perth	63 days	-4.5%	63 days	-3.8%
Hobart	69 days	-7.0%	125 days	-7.1%
Darwin	79 days	-6.6%	81 days	-5.1%
Canberra	41 days	-3.8%	56 days	-6.4%

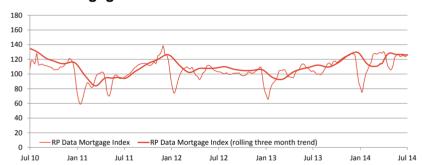
# Time on market Vendor discounting 140 days Houses Units 120 days 100 days 40 days Sydney Melbourne Brisbane Adelaide Perth Hobart Darwin Canberra

'Time on market' (TOM) is simply the average number of days between when a property is first listed for sale and the contract date. The rate of vendor discounting is the average percentage difference between the original listing price and the final selling price. The statistics are calculated across results received by RP Data over the past week and include properties transacted over the past four weeks. The data is based on private treaty sales only and records without a valid sale price have been excluded from the vendor discount analysis. The analysis also excludes results where there are less than 10 observations.

#### Mortgage market activity

Region	Index value	Month on month change	Month on month change (trend)
National	126.9	2.5%	-0.6%
NSW	158.6	0.9%	-1.3%
QLD	125.0	2.6%	-2.2%
SA	89.5	-0.1%	2.3%
TAS	89.2	-4.0%	-1.8%
VIC	130.4	3.4%	0.1%
WA	112.1	4.6%	0.8%

#### **RP Data Mortgage Index - RMI**

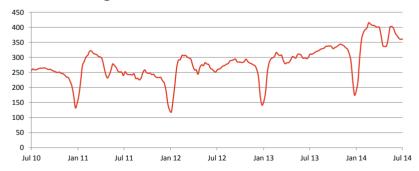


RP Data systems monitor more than 100,000 mortgage activity events every month across our 4 main finance industry platforms. Monitoring the activity events across this platform provides a unique and timely lead indicator to housing finance commitments. The index shows an 81% correlation with the ABS housing finance data series (88% using the seasonally adjusted series). Based on the strong correlation and significant number of events being monitored, the Mortgage Index provides the most timely and holistic measure of mortgage market activity available.

#### **New listings activity**

Region	Index value	Month on month change	Month on month change (seas adj)
National	361.4	-5.0%	-2.6%
NSW	416.7	-7.2%	-3.3%
QLD	289.2	-2.0%	-3.0%
SA	323.8	-4.6%	-3.3%
TAS	148.3	9.6%	-3.2%
VIC	403.0	-7.9%	-1.0%
WA	435.9	-3.3%	-2.0%

#### **RP Data Listings Index - RLI**



The RP Data Listings Index provides a lead indicator for the number of residential dwellings that are being prepared for sale across the Australian housing market. RP Data customers account for over 70% of all listings in the Australian property market. The index, which tracks the flow of metadata across RP Data's real estate data platform, shows a 75% correlation with the number of new listings about to enter the market.





## **RP Data Weekend Market Summary**

All data to week ending 13 July 2014

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RP Data is 100% owned by CoreLogic; a US/NYSE listed company, and is a leading property information, analytics and services provider in Australia and New Zealand. The company's combined data offering is derived from public, contributory and proprietary sources and includes over half a billion decision points spanning decades of collection, providing detailed coverage of property and other encumbrances such as tenancy, location, hazard risk and related performance information. The markets served by RP Data include consumers, investors, real estate and mortgage, finance, banking, insurance, developers, financial planners and government. RP Data delivers value to clients through unique data, analytics, and workflow technology, advisory and managed services. Clients rely on RP Data to help identify and manage growth opportunities, improve performance and mitigate risk. RP Data employs over 480 people at over 7 locations in Australia and New Zealand. For more information call 1300 734 318 or visit www.rpdata.com

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