

The RBA Observer

On hold next week, but next move likely to be up

- ▶ **Activity indicators are lifting and this month brought more news that the labour market is also improving**
- ▶ **Inflation has already passed its trough, the housing market continues to boom and the cash rate is still at its historic low**
- ▶ **It seems likely that the RBA will soon need to consider that rates should start to head towards neutral: we expect that the cash rate may need to rise before year-end**

Growth and inflation are picking up

Local activity indicators are continuing to show that growth in Australia is rebalancing from being led by mining investment, as it has been in recent years, to being driven by the non-mining sectors of the economy. GDP picked up pace in Q4, supported by consumption and exports. In addition, retail sales are growing at their fastest rate since 2010, the housing market continues to boom, the forward-indicators of residential construction have picked up strongly and the business sentiment is at significantly higher levels than it was around the middle of 2013. Inflation has also lifted and appears to have passed its trough, which is another sign that demand has been picking up.

These facts alone might suggest that the current very low cash rate may not be the appropriate monetary policy setting and that rates should be lifted soon. But two key caveats remain: the labour market remains weak, with the unemployment rate at its highest level in 10.5 years; and, mining investment is set to fall further this year and next.

On both these factors we are more sanguine than many other commentators. We see the labour market as merely lagging the pick-up in activity that has already begun. We have long been arguing that as the economy shifts to being more driven by the non-mining sectors, employment growth should lift. After all, that is where most of the jobs are! The mining sector employs only a small number of people. This month brought support for our view with strong employment numbers in February.

With regard to the expected fall in mining investment, we forecast that it will be more than offset by a pick-up in resources exports, as new capacity comes on-line, and falling imports (recall that much of the capital for the mining investment was imported).

The past month has seen the market focus shift to the local data, consistent with our view that inflation and jobs are the keys for determining the RBA's next move. We expect the RBA to be on hold for the next few months, but for rates to rise before year-end.

28 March 2014

Paul Bloxham

Chief Economist, Australia and New Zealand
 HSBC Bank Australia Limited
 +612 9255 2635
 paulbloxham@hsbc.com.au

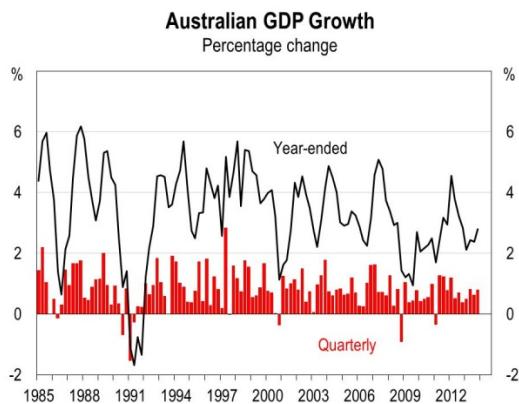
View HSBC Global Research at:
<http://www.research.hsbc.com>

Issuer of report: HSBC Bank Australia Limited

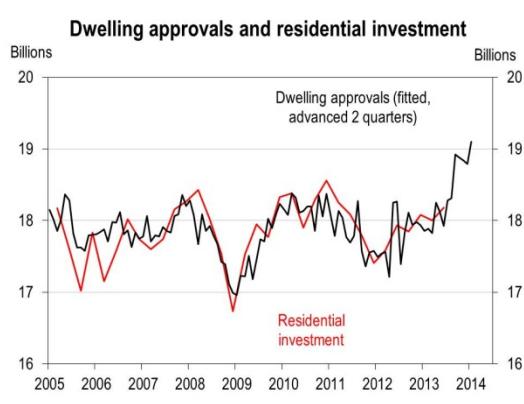
Disclaimer & Disclosures

This report must be read with the disclosures and the analyst certifications in the Disclosure appendix, and with the Disclaimer, which forms part of it

1. GDP growth picked up in Q4, led by consumption



2. Forward indicators show a housing construction upswing



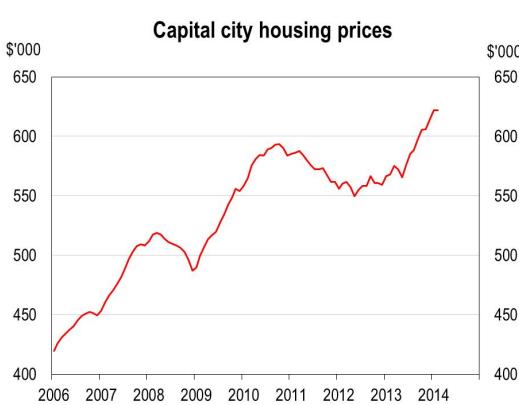
Activity still lifting and labour market now improving

This month brought further confirmation that Australia's great rebalancing act is underway. Despite a sharp decline in mining investment, overall GDP growth rose by a solid +0.8% in Q4 2013, to be +2.8 y-o-y (Chart 1). Household spending was a key driver of growth and the household saving rate declined.

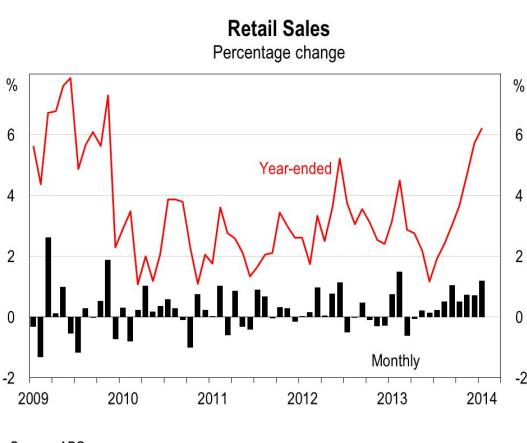
Mining investment was a significant drag in the quarter, but this was offset by strong growth in resources exports, as new capacity has been coming on-line, and a sharp fall in imports. Engineering and equipment investment subtracted -1.3ppt from GDP growth in the year to Q4, but this was largely offset by a fall in imports worth 1.0ppt of GDP. Over the same period, total exports have added +1.4ppt to GDP, supported by strong growth in resources exports.

Timely indicators suggest that the rebalancing of growth has continued into Q1 2014. Building approvals have risen strongly in the past few months, suggesting that dwelling investment is likely to rise sharply in H1 2014 (Chart 2). The continuing rise in housing prices and low interest rates appear to be supporting a pick-up in consumers' willingness to spend (Chart 3). Retail sales have risen for the past nine months and are now growing at their fastest y-o-y pace since 2010 (Chart 4).

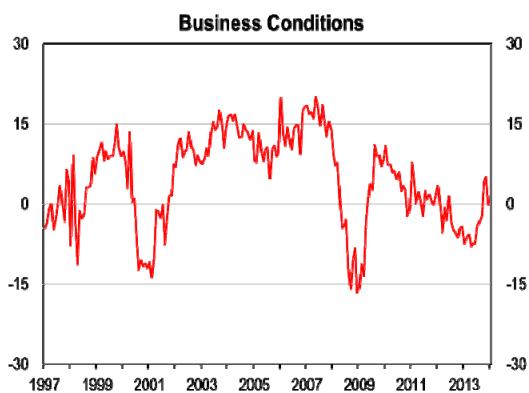
3. Housing boom is continuing, supported by low rates



4. Low rates and rising asset prices supporting retail sales

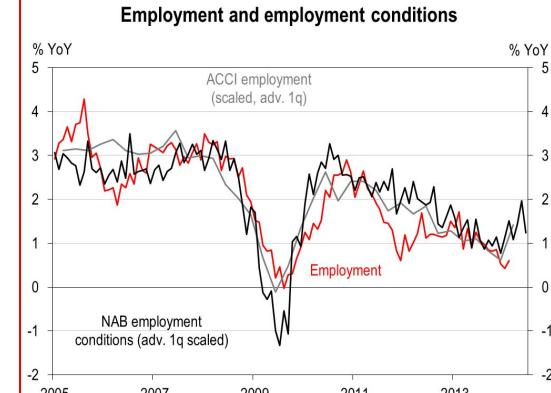


5. Business conditions have improved since last year



Source: Thomson Reuters Datastream

6. Labour market is starting to improve



Source: ABS; Thomson Reuters Datastream

Broader measures continue to show that business conditions and confidence have improved from the low levels reached in the middle of 2013 (Chart 5). As these surveys tend to focus more on the non-mining industries they also support the notion that growth is rebalancing towards the non-mining sectors.

One weak spot in the economy has been the labour market, although this month brought some further evidence that hiring conditions appear to be improving. While the January print of the labour force survey had showed very weak employment, the February print showed both strong growth in the month and upward revisions to the historical data. Over the year to February the numbers suggested that 70,000 jobs were created on net (the January print had suggested no jobs were created over the year to January).

Suffice to say, the official labour force numbers are now looking more similar to the more timely business survey indicators of labour market conditions (Chart 6).

We expect the labour market to improve further from here. Our view has been that the lift in activity indicators, which appears to have begun from September 2013, would start to feed through to a pick-up in employment, but that it would occur with a lag. Our empirical work suggested that the typical lag between a rise in activity and a lift in employment was 2-4 quarters (see Bloxham, P. and Richardson, A. (2014) *Downunder digest: Australia's labour market in focus*, 10 February). If the turning point in activity was Q4 last year, this implies the labour market should show significant improvement from Q2 this year.

Market focus has (rightly) shifted to domestic data

While the local data have been improving, the data for China, Australia's major trading partner, have been weakening in recent months. China's PMI has fallen below its breakeven level in recent months and growth in industrial production and exports has slowed. The prices of hard commodities, such as iron ore and copper, have fallen over the past month, in line with weaker Chinese data.

However, the Australian markets have generally taken these data in their stride for a number of reasons. First, there is an expectation -- which HSBC shares -- that if growth falls much below the Chinese authorities' target of 7.5% for this year, they will use discretionary fiscal measures to support growth. Second, Australia's growth story has shifted to being more about domestic conditions. While a sharp negative shock to the Chinese economy would clearly have significant implications for Australia, a modestly weaker Chinese growth profile may not mean as much for Australia as domestic momentum is already building. We expect that the market focus will continue to shift towards local indicators.

RBA: No more jawboning the AUD, for now

Officials from the RBA have made a number of public appearances in the past month, including testifying to a House of Representatives standing committee, and a number of speeches, including by Governor Glenn Stevens. There have been a number of key messages.

First, as we expected, RBA officials have been unwilling to ‘jawbone’ the AUD lower, even though it has rallied in recent weeks. In our view this reflects that inflation has surprised them on the upside, so they cannot seek a lower AUD until they know if the pick-up in inflation was temporary or not. Jawboning could recommence after the Q1 CPI print (due on 23 April) if it is a low number, though we expect it to be solid and that the ongoing rebalancing of growth will mean that the RBA is broadly comfortable with the AUD around its current level.

Second, RBA officials were directly questioned about their view on the potential growth rate of the Australian economy. The responses were far more direct than we expected, with the Governor noting that his view is that the potential growth rate is “probably about 3%”.

Our own view is a little more pessimistic, suggesting potential could be closer to 2.8%, given the structural slowdown in productivity growth and the impact of the aging population (see Bloxham, P. and Richardson, A. (2014) [Downunder digest: Australia's lowered potential](#), 22 January). To the extent that the potential growth rate is higher, it may suggest that interest rates can remain lower for longer without putting upward pressure on inflation. Again, upcoming inflation prints are key to this assessment.

Third, the commentary from the RBA over the past couple of months has gradually shown more confidence that growth is rebalancing from being mining-led to being supported by the non-mining sectors of the economy. In short, monetary policy appears to be working.

Bottom line

We expect the cash rate to remain unchanged next week.

With activity lifting, inflation already in the upper half of the target band and tentative signs that the labour market is also improving, we expect that the RBA’s next move is likely to be up.

With the cash rate currently at its historic low, we expect the RBA may need to consider starting to move rates back towards neutral before the end of this year.

For now, we expect the RBA to maintain a neutral stance, but if the labour market improves in coming months, as we think it will, by mid-year we expect this stance to shift to a mild tightening bias.

1. HSBC's main forecasts for Australia

	Year-average (%)				Year-ended (%)						
	2012	2013	2014f	2015f	Q413	Q114f	Q214f	Q314f	Q414f	Q115f	Q215f
GDP	3.6	2.4	2.8	3.2	2.8	2.9	2.7	2.8	2.7	2.9	3.2
CPI*	1.8	2.4	2.8	2.8	2.7	2.9	3.1	2.6	2.5	2.7	2.8
Trimmed mean*	2.2	2.4	2.8	2.8	2.6	2.8	2.8	2.8	2.5	2.7	2.8
Unemployment rate	5.2	5.7	5.9	5.6	5.8	6.0	6.0	5.8	5.7	5.6	5.6
AUD/USD** ^	1.04	0.89	0.86	0.86	0.89	0.89	0.88	0.87	0.86	0.86	0.86
Cash rate^	3.00	2.50	2.75	3.50	2.50	2.50	2.50	2.50	2.75	3.00	3.25

Source: HSBC estimates; *Includes effect of carbon tax from Q312; **AUD forecasts detailed in 'Currency Outlook: March 2014' ^end-period

Disclosure appendix

Analyst Certification

The following analyst(s), economist(s), and/or strategist(s) who is(are) primarily responsible for this report, certifies(y) that the opinion(s) on the subject security(ies) or issuer(s) and/or any other views or forecasts expressed herein accurately reflect their personal view(s) and that no part of their compensation was, is or will be directly or indirectly related to the specific recommendation(s) or views contained in this research report: Paul Bloxham

Important Disclosures

This document has been prepared and is being distributed by the Research Department of HSBC and is intended solely for the clients of HSBC and is not for publication to other persons, whether through the press or by other means.

This document is for information purposes only and it should not be regarded as an offer to sell or as a solicitation of an offer to buy the securities or other investment products mentioned in it and/or to participate in any trading strategy. Advice in this document is general and should not be construed as personal advice, given it has been prepared without taking account of the objectives, financial situation or needs of any particular investor. Accordingly, investors should, before acting on the advice, consider the appropriateness of the advice, having regard to their objectives, financial situation and needs. If necessary, seek professional investment and tax advice.

Certain investment products mentioned in this document may not be eligible for sale in some states or countries, and they may not be suitable for all types of investors. Investors should consult with their HSBC representative regarding the suitability of the investment products mentioned in this document and take into account their specific investment objectives, financial situation or particular needs before making a commitment to purchase investment products.

The value of and the income produced by the investment products mentioned in this document may fluctuate, so that an investor may get back less than originally invested. Certain high-volatility investments can be subject to sudden and large falls in value that could equal or exceed the amount invested. Value and income from investment products may be adversely affected by exchange rates, interest rates, or other factors. Past performance of a particular investment product is not indicative of future results.

HSBC and its affiliates will from time to time sell to and buy from customers the securities/instruments (including derivatives) of companies covered in HSBC Research on a principal or agency basis.

Analysts, economists, and strategists are paid in part by reference to the profitability of HSBC which includes investment banking revenues.

For disclosures in respect of any company mentioned in this report, please see the most recently published report on that company available at www.hsbcnet.com/research.

Additional disclosures

- 1 This report is dated as at 28 March 2014.
- 2 All market data included in this report are dated as at close 27 March 2014, unless otherwise indicated in the report.
- 3 HSBC has procedures in place to identify and manage any potential conflicts of interest that arise in connection with its Research business. HSBC's analysts and its other staff who are involved in the preparation and dissemination of Research operate and have a management reporting line independent of HSBC's Investment Banking business. Information Barrier procedures are in place between the Investment Banking and Research businesses to ensure that any confidential and/or price sensitive information is handled in an appropriate manner.

Disclaimer

* Legal entities as at 8 August 2012

'UAE' HSBC Bank Middle East Limited, Dubai; 'HK' The Hongkong and Shanghai Banking Corporation Limited, Hong Kong; 'TW' HSBC Securities (Taiwan) Corporation Limited; 'CA' HSBC Bank Canada, Toronto; HSBC Bank, Paris Branch; HSBC France; 'DE' HSBC Trinkaus & Burkhardt AG, Düsseldorf; 000 HSBC Bank (RR), Moscow; 'IN' HSBC Securities and Capital Markets (India) Private Limited, Mumbai; 'JP' HSBC Securities (Japan) Limited, Tokyo; 'EG' HSBC Securities Egypt SAE, Cairo; 'CN' HSBC Investment Bank Asia Limited, Beijing Representative Office; The Hongkong and Shanghai Banking Corporation Limited, Singapore Branch; The Hongkong and Shanghai Banking Corporation Limited, Seoul Securities Branch; The Hongkong and Shanghai Banking Corporation Limited, Seoul Branch; HSBC Securities (South Africa) (Pty) Ltd, Johannesburg; HSBC Bank plc, London, Madrid, Milan, Stockholm, Tel Aviv; 'US' HSBC Securities (USA) Inc, New York; HSBC Yatirim Menkul Degerler AS, Istanbul; HSBC México, SA, Institución de Banca Múltiple, Grupo Financiero HSBC; HSBC Bank Brasil SA – Banco Múltiplo; HSBC Bank Australia Limited; HSBC Bank Argentina SA; HSBC Saudi Arabia Limited; The Hongkong and Shanghai Banking Corporation Limited, New Zealand Branch incorporated in Hong Kong SAR

In Australia, this publication has been distributed by The Hongkong and Shanghai Banking Corporation Limited (ABN 65 117 925 970, AFSL 301737) for the general information of its "wholesale" customers (as defined in the Corporations Act 2001). Where distributed to retail customers, this research is distributed by HSBC Bank Australia Limited (AFSL No. 232595). These respective entities make no representations that the products or services mentioned in this document are available to persons in Australia or are necessarily suitable for any particular person or appropriate in accordance with local law. No consideration has been given to the particular investment objectives, financial situation or particular needs of any recipient. This material is distributed in the United Kingdom by HSBC Bank plc. In the UK this material may only be distributed to institutional and professional customers and is not intended for private customers. Any recommendations contained in it are intended for the professional investors to whom it is distributed. This publication is distributed in New Zealand by The Hongkong and Shanghai Banking Corporation Limited, New Zealand Branch incorporated in Hong Kong SAR. This material is distributed in Japan by HSBC Securities (Japan) Limited. This material may be distributed in the United States solely to "major US institutional investors" (as defined in Rule 15a-6 of the US Securities Exchange Act of 1934); such recipients should note that any transactions effected on their behalf will be undertaken through HSBC Securities (USA) Inc. in the United States. Note, however, that HSBC Securities (USA) Inc. is not distributing this report, has not contributed to or participated in its preparation, and does not take responsibility for its contents. In Singapore, this publication is distributed by The Hongkong and Shanghai Banking Corporation Limited, Singapore Branch for the general information of institutional investors or other persons specified in Sections 274 and 304 of the Securities and Futures Act (Chapter 289) ("SFA") and accredited investors and other persons in accordance with the conditions specified in Sections 275 and 305 of the SFA. This publication is not a prospectus as defined in the SFA. It may not be further distributed in whole or in part for any purpose. In Korea, this publication is distributed by either The Hongkong and Shanghai Banking Corporation Limited, Seoul Securities Branch ("HBAP SLS") or The Hongkong and Shanghai Banking Corporation Limited, Seoul Branch ("HBAP SEL") for the general information of professional investors specified in Article 9 of the Financial Investment Services and Capital Markets Act ("FSCMA"). This publication is not a prospectus as defined in the FSCMA. It may not be further distributed in whole or in part for any purpose. Both HBAP SLS and HBAP SEL are regulated by the Financial Services Commission and the Financial Supervisory Service of Korea. The Hongkong and Shanghai Banking Corporation Limited Singapore Branch is regulated by the Monetary Authority of Singapore. Recipients in Singapore should contact a "Hongkong and Shanghai Banking Corporation Limited, Singapore Branch" representative in respect of any matters arising from, or in connection with this report. HSBC México, S.A., Institución de Banca Múltiple, Grupo Financiero HSBC is authorized and regulated by Secretaría de Hacienda y Crédito Público and Comisión Nacional Bancaria y de Valores (CNBV). HSBC Bank (Panama) S.A. is regulated by Superintendencia de Bancos de Panama. Banco HSBC Honduras S.A. is regulated by Comisión Nacional de Bancos y Seguros (CNBS). Banco HSBC Salvadoreño, S.A. is regulated by Superintendencia del Sistema Financiero (SSF). HSBC Colombia S.A. is regulated by Superintendencia Financiera de Colombia. Banco HSBC Costa Rica S.A. is supervised by Superintendencia General de Entidades Financieras (SUGE). Banistmo Nicaragua, S.A. is authorized and regulated by Superintendencia de Bancos y de Otras Instituciones Financieras (SIBOIF).

This material is not and should not be construed as an offer to sell or the solicitation of an offer to purchase or subscribe for any investment. This document has been prepared without taking account of the objectives, financial situation or needs of any specific person who may receive this document. Any such person should, before acting on the information in this document, consider the appropriateness of the information, having regard to the personal objectives, financial situation and needs. In all cases, anyone proposing to rely on or use the information in this document should independently verify and check its accuracy, completeness, reliability and suitability and should obtain independent and specific advice from appropriate professionals or experts. HSBC has based this document on information obtained from sources it believes to be reliable but which it has not independently verified; HSBC makes no guarantee, representation or warranty and accepts no responsibility or liability as to its accuracy or completeness. Expressions of opinion are those of HSBC only and are subject to change without notice. HSBC and its affiliates and/or their officers, directors and employees may have positions in any securities mentioned in this document (or in any related investment) and may from time to time add to or dispose of any such securities (or investment). HSBC and its affiliates may act as market maker or have assumed an underwriting commitment in the securities of any companies discussed in this document (or in related investments), may sell them to or buy them from customers on a principal basis and may also perform or seek to perform banking or underwriting services for or relating to those companies. This material may not be further distributed in whole or in part for any purpose. No consideration has been given to the particular investment objectives, financial situation or particular needs of any recipient. (070905)

In Canada, this document has been distributed by HSBC Bank Canada and/or its affiliates. Where this document contains market updates/overviews, or similar materials (collectively deemed "Commentary" in Canada although other affiliate jurisdictions may term "Commentary" as either "macro-research" or "research"), the Commentary is not an offer to sell, or a solicitation of an offer to sell or subscribe for, any financial product or instrument (including, without limitation, any currencies, securities, commodities or other financial instruments).

© Copyright 2014, HSBC Bank Australia Ltd, ALL RIGHTS RESERVED. No part of this publication may be reproduced, stored in a retrieval system, or transmitted, on any form or by any means, electronic, mechanical, photocopying, recording, or otherwise, without the prior written permission of HSBC Bank Australia Limited. MICA (P) 118/04/2013, MICA (P) 068/04/2013 and MICA (P) 077/01/2014

Issuer of report

HSBC Bank Australia Limited

Level 32

HSBC Centre

580 George Street

Sydney, NSW 2000, Australia

Telephone: +61 2 9006 5888

Fax: +61 2 9255 2205

Website: www.research.hsbc.com